

# SOUTHERN INDIANA SECTORS CONVENING

June 13, 2017 • Odon, IN

## LOCATION

**WestGate Academy**  
13598 E. WestGate Drive  
Odon, IN 47562

## AGENDA

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*Unless otherwise noted, all sessions take place in the Conference Center.*

**7:30–8:15 AM      INDUSTRY FOCUS GROUP**

**8:00–9:00 AM      REGISTRATION, NETWORKING, AND LIGHT REFRESHMENTS**

**9:00–9:15 AM      WELCOME**

- **Tina Peterson**, Interim Chief Executive Officer, Regional Opportunity Initiatives, Inc., President & Chief Executive Officer, Community Foundation of Bloomington & Monroe County

**9:15–9:45 AM      INDIANA SECTORS OVERVIEW**

Learn how the Indiana Department of Workforce Development is supporting regional and local sectors work through developing a statewide sectors strategy. The Innovation Network opportunity will also be announced.

- **Michael Barnes**, Associate Chief Operating Officer, Indiana Department of Workforce Development

**9:45–10:45 AM      INDUSTRY CHAMPION PANEL:  
VALUE OF SECTOR PARTNERSHIPS**

The Industry Champion Panel highlights the employer perspective and value of participating in a sector partnership to include sharing and discussing the benefits of sector partnerships, what employer engagement looks like, and examples of outcomes.

- **John Burant**, Vice President of Global Business Development, Flanders Inc.
- **Wendy Dant Chesser**, President & Chief Executive Officer, One Southern Indiana
- **Joe Timbrook**, Chief Operating Officer, Radius Indiana
- **Moderator: Shannon Doody**, Director of Education Workforce Partnerships, Center for Excellence in Leadership of Learning, University of Indianapolis

10:45–11:00 AM

## BREAK

11:00–11:45 AM

## BETA DEMO: INDIANA CAREER READY TOOL (FORMERLY DDWS: DEMAND DRIVEN WORKFORCE SYSTEM)

The goals of the system and this new tool include improved alignment of the current and future workforce talent supply with current and projected employer demand.

- **Leigh Anne Downes**, Director of Demand Driven Workforce System, Indiana Department of Workforce Development

11:45 AM–12:45 PM

## LUNCH AND NETWORKING

12:45–1:00 PM

## BREAK AND TRAVEL TO WORKSHOPS

1:00–2:00 PM

## BREAKOUT WORKSHOPS

### I. Labor Market Information (LMI): When Mere Words Aren't Enough

WESTGATE CONFERENCE ROOM

This workshop will highlight key labor market information (LMI) strategies and resources, including the collaboration of regional analysts and workforce development organizations, the types of data that stakeholders can request, and how data can be used most effectively. The session will feature an interactive data-based activity.

- **Todd Hurst**, Director of Education and Workforce, Regional Opportunity Initiatives, Inc.
- **Moderators:**
  - **Sara Lamback**, Senior Program Manager, Jobs for the Future
  - **Kim Stevenson**, Regional Workforce Analyst, Indiana Department of Workforce Development

### II. How to Measure the Success of Sector Partnerships

ROOM 217–218

Sector partnerships rely not only on good data, but also on conveners and partners who know how to use it. This workshop will focus on data that tells the outcome and story of sector efforts. Join this workshop for guidelines, promising practices, and discussion with peers on what works best when trying to demonstrate the success of sector partnerships.

- **Kathy Oren**, Executive Director, Community Education Coalition (EcO Network)
- **Moderators:**
  - **Patricia Maguire**, Associate Director, Jobs for the Future
  - **Bryon Silk**, Executive Director of Business Services, Indiana Department of Workforce Development

### III. Partnership Management: Why Organizations Providing Wraparound Services are Key Partners

CONFERENCE  
CENTER

Closing Indiana's middle-skill job gap is going to require an all hands on deck approach. This means engaging a set of stakeholders that are too often overlooked in sector partnerships - supportive or "wraparound" service providers. This session will demonstrate why these organizations are so critical to making a sustainable impact and showcase the work of two organizations that are helping to connect individuals such as those with disabilities, veterans, English-language learners, and those with barriers to employment to sector-based work happening throughout the State.

- > **Jessica Fraser**, Director, Indiana Institute for Working Families
- > **Megan Stevenson**, Director, Erskine Green Training Institute, The Arc of Indiana Foundation
- > **Moderators:**
  - **Veronica Buckwalter**, Senior Program Manager, Jobs for the Future
  - **Jennifer Darby**, Vice President of Administration and Programs, Indiana Black Expo

2:15–2:30 PM

### WRAP UP AND NEXT STEPS

- > **Tina Peterson**, Interim Chief Executive Officer, Regional Opportunity Initiatives, Inc., President & Chief Executive Officer, Community Foundation of Bloomington & Monroe County

2:30–4:00 PM

### OPTIONAL ASSET MAPPING FOCUS GROUPS