

# Indiana Gaming Commission

## Annual Report To Governor Mitch Daniels



**Ernest Yelton**  
**Executive Director**

**2010**

# THE INDIANA GAMING COMMISSION



**Tim Murphy (Chairman)** of Carmel, is the retired Chief Financial Officer of Irwin Mortgage Corporation, formerly a subsidiary of Irwin Financial Corporation. Prior to joining Irwin Financial he was a Special Agent with the FBI, serving in the Indianapolis and Chicago field offices. Mr. Murphy is a 1973 graduate of Indiana University with a degree in accounting and is a Certified Public Accountant.

Mr. Murphy was appointed to the Commission in December 2005.



**Tom Swihart (Vice-Chair)** of Valparaiso, is a Certified Public Accountant and has worked at the firm of Weichmann and Associates in Munster for the past sixteen years. He graduated from Valparaiso University in 1968 with a degree in business administration. During the course of his service, Mr. Swihart received a Masters degree in public administration and urban planning from Pepperdine University and an MBA in accounting and tax from Fairleigh Dickinson University.

Mr. Swihart was appointed to the Commission in July 2006.



**Marc D. Fine (Secretary)** of Evansville, is a founder and a partner in the law firm of Rudolph, Fine, Porter & Johnson, LLP. Mr. Fine is a 1981 graduate of the Indiana University School of Business with a BS in finance, with distinction, and a 1984 graduate of the University of Illinois College Of Law. He was one of the founders of American Community Bancorp and the Bank of Evansville, where he is a member of the Board of Directors and is also the corporate secretary.

Mr. Fine was appointed to the Commission in October 2007.



**Mary H. Shy** of Lawrenceburg, is the PMO/Quality Manager of Omnicare, which provides pharmaceutical services to long term health care centers. She retired from the information technology industry with over twenty-five years of experience with Procter & Gamble and Hewlett-Packard. She has extensive experience in global expansion, service management, and quality improvement. Ms. Shy is a 1977 graduate of the University of Cincinnati with a degree in marketing.

Ms. Shy was appointed to the Commission in September 2007.



**Robert Morgan** of Schererville, studied labor/management relations at Confederation College in Thunder Bay, Canada. After college, he worked for the Ontario Housing Corporation. In 1981, Mr. Morgan joined Thomas Equipment Ltd. a subsidiary of McCain Foods, Inc., in various regional management positions. Then in 1999, Mr. Morgan left McCain and founded his own business, Docu-tech Services, Inc., which currently provides litigation support services to large law firms throughout the U.S.

Mr. Morgan was appointed to the Commission in July 2008.



**Judge V. Sue Shields** of Noblesville, received her undergraduate degree from Ball State University and her law degree from Indiana University School of Law in Bloomington. She has been awarded further degrees from the Indiana Judicial College, the National Judicial College, and the New York University Appellate Judges Seminar. She was an attorney for the Office of Regional Counsel for the I.R.S. and a Deputy Attorney General for Indiana. She was the first female in Indiana to serve as a Superior Court Judge (Hamilton County), as a member of the Indiana Court of Appeals (Presiding Judge), and as a Magistrate of the United States District Court for the Southern District of Indiana.

Judge Shields was appointed to the Commission in November 2009.

# FORMER COMMISSIONERS



- 2009 Tim Murphy (Chair)  
Tom Swihart  
Mark Fine  
Mary Shy  
Robert Morgan  
Justin Christian  
Judge V. Sue Shields
- 2008 William Barrett (Chair)  
Tim Murphy  
Mary Shy  
James Cummings Jr.  
Tom Swihart  
Marc Fine  
Robert Morgan
- 2007 William Barrett (Chair)  
Tim Murphy  
Donald Vowels  
James Cummings Jr.  
Tom Swihart  
Marc Fine  
Tim Walsh
- 2006 Harold Calloway (Chair)  
Scott Newman (Chair)  
Bryan Robinson  
Donald Vowels  
Marya Rose  
Tim Fesko  
Tim Murphy  
William Barrett  
Tim Walsh  
Tom Swihart
- 2005 Harold Calloway (Chair)  
Bryan Robinson  
Donald Vowels  
Marya Rose  
Ann Marie Bochnowski  
Tim Fesko  
Tim Murphy
- 2004 Donald Vowels (Chair)  
Ann Marie Bochnowski  
Thomas Milcarek  
Dale Gettelfinger  
Marya Rose  
Maurice Ndukwu  
Robert Barlow  
Norman Melhiser
- 2003 Donald Vowels (Chair)  
Ann Marie Bochnowski  
Thomas Milcarek  
Dale Gettelfinger  
Marya Rose  
Maurice Ndukwu  
David Ross
- 2002 Donald Vowels (Chair)  
Ann Marie Bochnowski  
Thomas Milcarek  
David Ross  
Richard Darko  
David Carlton  
Dale Gettelfinger
- 2001 Donald Vowels (Chair)  
Ann Marie Bochnowski  
David Carlton  
Richard Darko  
Thomas Milcarek  
David Ross  
Dale Gettelfinger
- 2000 Donald Vowels (Chair)  
Ann Marie Bochnowski  
David Carlton  
Richard Darko  
Thomas Milcarek  
David Ross  
Robert Swan
- 1999 Donald Vowels (Chair)  
Ann Marie Bochnowski  
Richard Darko  
Thomas Milcarek  
David Ross  
Robert Swan
- 1998 Donald Vowels (Chair)  
Ann Marie Bochnowski  
Richard Darko  
Thomas Milcarek  
David Ross  
Robert Sundwick  
Robert Swan
- 1997 Donald Vowels (Chair)  
Ann Marie Bochnowski  
Richard Darko  
David Ross  
Robert Sundwick  
Robert Swan
- 1996 Alan Klineman (Chair)  
Ann Marie Bochnowski  
Donald Vowels  
Thomas Milcarek  
David Ross  
Robert Sundwick  
Robert Swan
- 1995 Alan Klineman (Chair)  
Ann Marie Bochnowski  
Donald Vowels  
Thomas Milcarek  
David Ross  
Bob Sundwick
- 1994 Alan Klineman (Chair)  
Ann Marie Bochnowski  
Gilmore Hensley  
David Ross  
Robert Sundwick  
Donald Vowels
- 1993 Alan Klineman (Chair)  
Ann Marie Bochnowski  
Gilmore Hensley  
David Ross  
Robert Sundwick  
Donald Vowels  
Robert Gilmore

# CONTENTS

Executive Director's Report	5
Tax and Revenue Overview	9
Organizational Chart	12
MBE/WBE Utilization	14

## **Divisions**

Compliance Division	16
Legal Division	20
Charity Gaming Division	24
Enforcement Division	26
Gaming Control Division	28
License Control Division	29
Information Technology Division	30
Athletic Commission	31
Audit Division	32
Background and Financial Investigations Division	34

## **Indiana's Casinos**

Casino Map	36
Property Summaries	37

## **Gaming in Other States**

Gaming Revenue Comparison	51
Other States	52

<b>Appendix</b>	<b>58</b>
-----------------	-----------





With a slower than hoped for national recovery, both the Indiana Gaming Commission and the State's casinos successfully weathered the FY 2010 economic environment.



**Ernest E. Yelton**  
*Executive Director*

## **Economic Environment**

The State of Indiana experienced a consistent shortfall in its total revenue during FY 2010. In response, Governor Daniels requested each agency to strive for a reversion of 10% of its budgeted funds to keep the State's bottom line in the black. The Indiana Gaming Commission was able to accomplish such a reserve without sacrificing any staff through layoffs or terminations. By tightening the belt in all areas of operations, we were able to meet Governor Daniels' challenge of providing our citizens with better service at a lower cost.

The casinos had likewise looked forward to a more prosperous year than reality provided. Yet, without any new or significant expansion of existing facilities, the tax revenues of \$872,686,665 were only 0.3% short of FY 2009, far better than most other states with

commercial casinos. While the year did not debut any major capital expenditures, the licensees' previous significant improvements helped increase paid admissions by more than 700,000 patrons.

## **Tax Revenues**

Indiana's thirteen casinos paid \$792 million in wagering taxes and \$81 million in admission taxes in FY 2010. Admission taxes increased 2% over FY 2009 due in large part to the draw created by Indiana's newest vessels in Lawrenceburg and Hammond. Hollywood Casino in Lawrenceburg increased its admission tax by 19% and Horseshoe Hammond continued to aggressively market its new facility resulting in an increase of 12%. The two Majestic Star properties also saw a slight increase in admissions, but all other casinos experienced decreased admissions (casinos do not pay admission taxes pursuant to statute).

Total gaming revenue remained flat at \$2.8 billion, representing a decline of less than 1% from FY 2009 with a corresponding impact on wagering taxes. Among the five Ohio River casinos, revenues were buoyed by Hollywood's 11%, or \$44 million, increase in adjusted

gross receipts (“AGR”) from the previous year. These gains were offset somewhat, however, by losses at the other four Ohio River casinos averaging 7.6%.

On Lake Michigan, Horseshoe Hammond finished the second year on its new vessel with \$542 million in gaming revenue, the highest of any casino in our state. With its 3% increase over FY 2009, Horseshoe Hammond was the only Northern Indiana riverboat to realize a year over year gain. The remaining three Lake County casinos saw an average decline of 7%. Blue Chip in Michigan City continued to struggle with competition from the Native American casino directly across the Michigan border and saw a decline of 5%, despite the completion of the first-rate, 22-story hotel, Spa Blu Tower, at the property.

The two racinos, Indiana Live in Shelbyville and Hoosier Park in Anderson, generated combined gaming revenue of \$429 million, with Indy Live achieving a 20.3% gain over last year. The French Lick Casino Resort generated \$81 million in revenue, a 9.3% decrease from FY 2009. This year’s legislature lowered the admission tax at French Lick from \$4.00 to \$3.00 effective July 1. It remains to be seen what impact this will have on tax revenues going forward.

### Gaming Study Committee

During the 2009 General Assembly, the Legislature created an interim study committee to examine, among other gaming issues, the impact of existing and potential competition upon Indiana’s gaming tax revenues. The committee held four meetings and issued a series of findings based upon the information gathered. The findings reflected a concern for the impact of out-of-state casinos upon Indiana’s tax revenues, noting the following:

- Competition from nearby Four Winds (a Native American casino located in new Buffalo, Michigan) has displaced approximately 30% of the gaming revenue generated at Blue Chip Casino.
- Additional Native American gaming operations at Firekeepers Casino near Battle Creek, Michigan, and Gun Lake Casino near Kalamazoo, Michigan could reduce tax revenue from the Blue Chip casino by \$13.3 million to \$14.7 million annually.

Regarding the potential impact of new in-state casinos, the committee issued the following findings:

- A casino in Fort Wayne could result in net additional gaming tax revenue but it could potentially displace significant revenue from both Hoosier Park Casino and Blue Chip Casino.
- A new Gary casino located on I-80/94 near I-65 could generate additional wagering tax revenue through bracket creep assuming all the business from the two Buffington Harbor casinos would move to the new land-based operation. However, it is estimated that the new location would displace 10% to 12% of the business at Ameristar Casino in East Chicago and 3% to 5% of the business at Blue Chip Casino in Michigan City. It is estimated the new location would generate wagering tax of about \$11

million but would not generate additional admission tax revenue.

Also of note, the committee found that allowing Indiana's riverboats casinos to convert to land-based facilities may create better opportunities to compete with out-of-state interests and that any Indiana riverboats permitted to convert to land-based casinos should be located in the same city or county in which they are currently located/licensed and should pay an appropriate fee to the state. For additional information, the full report of the committee is available at [www.in.gov/legislative/interim/committee/2009/committee/gSCO.html](http://www.in.gov/legislative/interim/committee/2009/committee/gSCO.html).

### **Child Support Intercepts**

On March 17, 2010, Governor Daniels signed Senate Enrolled Act 163 into law. This law, among other things, contains a requirement that casinos withhold delinquent child support from the casino winnings of child support obligors whenever the obligor's winnings generate a W-2G and the obligor's delinquency exceeds \$2,000.

Among the provisions of SEA 163 is the Commission's authority to "adopt rules under IC 4-22-2 to establish penalties and sanctions for any licensed owner, operating agent, or trustee who fails to withhold an obligor's delinquent child support." The Commission has adopted emergency rules to establish these penalties and sanctions and is in the process of promulgating final rules to replace the emergency rules. Once finalized, the Commission's rules will (1) require that casinos submit internal controls governing all aspects of child support withholding, (2) establish reporting guidelines, (3) explain that violations may result in disciplinary action under existing procedures, and (4) establish a process for deviations from the rules.

### **Athletic Division**

Last year, I reported that the General Assembly renamed the Boxing Commission as the Indiana Athletic Commission and transferred its jurisdiction to the Gaming Commission. This year, the legislature abolished the Athletic Commission and created the Athletic Division within our agency with the same authority effective July 1. The agency will assume existing final and emergency rules and expect to write new ones regulating certification of amateur mixed martial arts in the near future. We are also optimistic that a major Ultimate Fighting Championship event will be held in Indianapolis for the first time before the end of the calendar year.

### **Bankruptcies**

One of the byproducts of a national recession and tightening credit markets is bankruptcy, and the gaming industry has not been immune. The first to file was Casino Aztar's owner, Aztar Indiana Gaming Company, LLC, on May 5, 2008. Twenty months thereafter, the Commission transferred the license to Tropicana Entertainment, Inc. when it emerged from the Federal Court proceeding. Its primary owner is Carl Icahn from Chicago whose

track record is replete of acquiring struggling corporations and transferring them into attractive assets for resale. Next to follow were Majestic Star Casino, LLC, and Majestic Star Casino II, Inc., who filed for restructuring on November 23, 2009. An examination of the numerous petitions and motions indicate that little progress towards discharge has yet to have occurred. Finally, Centaur, Inc., initiated its Chapter 13 bankruptcy on March 6, 2010. It operates Hoosier Park in Anderson. Centaur has been aggressive in its pursuit of an acceptable final plan and is hopeful that one will be reached by the end of the calendar year.

### **East Chicago II**

On May 18, 2010, the Supreme Court issued its opinion in *Foundations of East Chicago, Inc. v. City of East Chicago*, one of several litigated matters relating to the local development agreement between the City of East Chicago and original owners of the East Chicago riverboat casino. Authored by Chief Justice Randall Shepard, the opinion reinforced and further developed a prior decision of the Court pronouncing the Gaming Commission's "central" role in overseeing local development agreements. Although the decision did not reach the constitutional questions that were initially argued by the parties, it did unequivocally confirm the Gaming Commission's jurisdiction over local development agreements by declaring that such agreements can be changed only with the concurrence of the Commission. Once certified, the decision will likely be considered the most instructive authority to date regarding the regulation of local development agreements across the state.

### **Staff Report**

The Background and Financial Investigations Division welcomed some new faces this year. Alberto Hidalgo assumed the helm as Financial Investigations Director, and Stephanie Berry became our latest Financial Investigator. The selection of Andrew Means as our Athletic Director set off a domino effect of promotions. Kesha Rich replaced him as Records Analyst, and Sherry Green followed Kesha as our License Coordinator. The Charity Gaming Division welcomed Rick Grisel as our newest Investigator. Stability in the ranks of our Gaming Agent Division produced the first year since its inception that did not require an academy to fill vacancies.

In anticipation of déjà vu of continued lower state revenues, the Governor has set a 15% budgetary reserve for FY 2011, and coupled with the daunting task of crafting the biennial budget that looms in the next legislative session, the year will indeed present formidable challenges. The Indiana Gaming Commission willingly accepts those responsibilities while continuing to maintain the high standards of integrity of gaming for all Hoosiers.

Respectfully Submitted,





# FY 2010 TAX OVERVIEW



In FY 2010, gaming operations at Indiana casinos generated \$791,943,546 in wagering tax and \$80,743,120 in admission tax, for a total of \$872,686,665. For more information on wagering and admissions taxes and how they are distributed, please visit the State Budget Agency website at <http://www.in.gov/sba/2511.htm>.

FY 2010	Win	Wagering	Admission	Total
Ameristar	\$254,827,639	\$73,775,169	\$9,262,200	\$83,037,369
Belterra	\$145,367,215	\$36,165,382	\$5,283,129	\$41,448,511
Blue Chip	\$177,018,183	\$46,998,084	\$7,431,846	\$54,429,930
Aztar	\$113,964,524	\$26,714,914	\$3,822,537	\$30,537,451
French Lick	\$81,280,645	\$16,885,522	\$4,339,180	\$21,224,702
Grand Victoria	\$100,653,981	\$22,667,004	\$4,132,116	\$26,799,120
Hollywood	\$449,350,425	\$142,206,807	\$12,286,710	\$154,493,517
Hoosier Park	\$201,116,846	\$55,426,052	n/a	\$55,426,052
Horseshoe Hammond	\$542,126,727	\$174,701,430	\$17,711,625	\$192,413,055
Horseshoe Southern Indiana	\$281,925,556	\$83,884,158	\$7,879,065	\$91,763,223
Indiana Live	\$228,125,275	\$64,838,712	n/a	\$64,838,712
Majestic Star I	\$110,199,411	\$25,600,195	\$4,297,356	\$29,897,551
Majestic Star II	\$98,336,777	\$22,080,117	\$4,27,356	\$26,377,473
<b>Totals</b>	<b>\$2,784,293,204</b>	<b>\$791,943,546</b>	<b>\$80,743,120</b>	<b>\$872,686,665</b>

# FY 2010 TAX COMPARISON TO FY 2009

WAGERING TAX	FY 2009	FY 2010	DIFFERENCE	%
July	40,670,589	43,417,056	2,746,467	6.75%
August	51,603,612	49,983,646	(1,619,967)	-3.14%
September	53,869,011	54,841,284	972,274	1.80%
October	60,356,464	63,112,300	2,755,837	4.57%
November	64,935,241	61,357,585	(3,577,656)	-5.51%
December	62,589,241	62,090,287	(498,954)	-0.80%
January	69,387,970	68,773,295	(614,676)	-0.89%
February	76,361,986	74,046,543	(2,315,443)	-3.03%
March	81,719,660	80,378,806	(1,340,854)	-1.64%
April	79,737,714	77,411,895	(2,325,820)	-2.92%
May	82,884,661	82,299,718	(584,943)	-0.71%
June	72,679,706	74,231,130	1,551,424	2.13%
<b>TOTAL</b>	<b>\$796,795,855</b>	<b>\$791,943,545</b>	<b>(\$4,852,311)</b>	<b>-0.61%</b>

ADMISSION TAX	FY 2009	FY 2010	DIFFERENCE	%
July	6,818,158	7,616,159	798,001	11.70%
August	7,217,407	7,121,187	(96,220)	-1.33%
September	6,152,216	6,570,981	418,765	6.81%
October	6,385,975	6,701,192	315,217	4.94%
November	6,203,302	6,147,482	(55,820)	-0.90%
December	5,820,303	5,980,656	160,353	2.76%
January	6,155,248	6,343,339	188,091	3.06%
February	6,652,478	6,525,533	(126,945)	-1.91%
March	7,193,670	7,159,303	(34,367)	-0.48%
April	6,796,498	6,811,071	14,573	0.21%
May	7,013,732	7,171,266	157,534	2.25%
June	6,474,885	6,594,951	120,066	1.85%
<b>TOTAL</b>	<b>\$78,883,872</b>	<b>\$80,743,120</b>	<b>\$1,859,248</b>	<b>2.36%</b>

# REVENUES & EXPENDITURES



## Fees

### Occupational Licensing

Applications	\$ 569,524
Permanent/Renewal	\$ 713,975
Other (Replacement Badges)	\$ 0
<b>Subtotal</b>	<b>\$ 1,283,499</b>

### Riverboat Licensing

Applications	\$ 50,000
Permanent/Renewal	\$ 40,000
Other—License Transfer	\$ 0
<b>Subtotal</b>	<b>\$ 90,000</b>

### Supplier Licensing

Applications	\$ 20,000
Permanent/Renewal	\$ 187,500
Other—(Transfer)	\$ 2,250
<b>Subtotal</b>	<b>\$ 209,750</b>

### Charity Gaming\*

Licensing	\$ 4,157,870
Penalties/Miscellaneous	\$ 78,214
<b>Subtotal</b>	<b>\$ 4,236,084</b>

### Racinos

County Slot Wagering Fee	\$ 12,850,117
Supplemental Fee	\$ 4,283,373
<b>Subtotal</b>	<b>\$ 17,133,490</b>

### Athletic Commission

Licensing	\$ 31,488
Event Tax	\$ 30,530
<b>Subtotal</b>	<b>\$ 62,018</b>

**Total Fees \$ 23,014,841**

## Fines

Riverboats	\$ 621,700
Suppliers	\$ 1,500
Voluntary Self Exclusion	\$ 158,373

**Total Fines \$ 781,573**

## Expenditures

### Commission Administration

Salary & Wages	\$ 3,162,156
Other Operating & Encumbrances	\$ 627,036
Less Reimbursements	\$ (233,997)
<b>Subtotal</b>	<b>\$ 3,565,195</b>

### Charity Gaming Enforcement

Salary & Wages	\$ 2,514,153
Other Operating & Encumbrances	\$ 442,707
<b>Subtotal</b>	<b>\$ 2,956,860</b>

### Athletic Commission

Salary & Wages	\$ 188,846
Other Operating & Encumbrances	\$ 26,046
Less Reimbursements	\$ (6,222)
<b>Subtotal</b>	<b>\$ 208,670</b>

**Net Total Expenditures \$6,730,725**

### Expenditures and Reimbursements for Gaming Enforcement\*\*

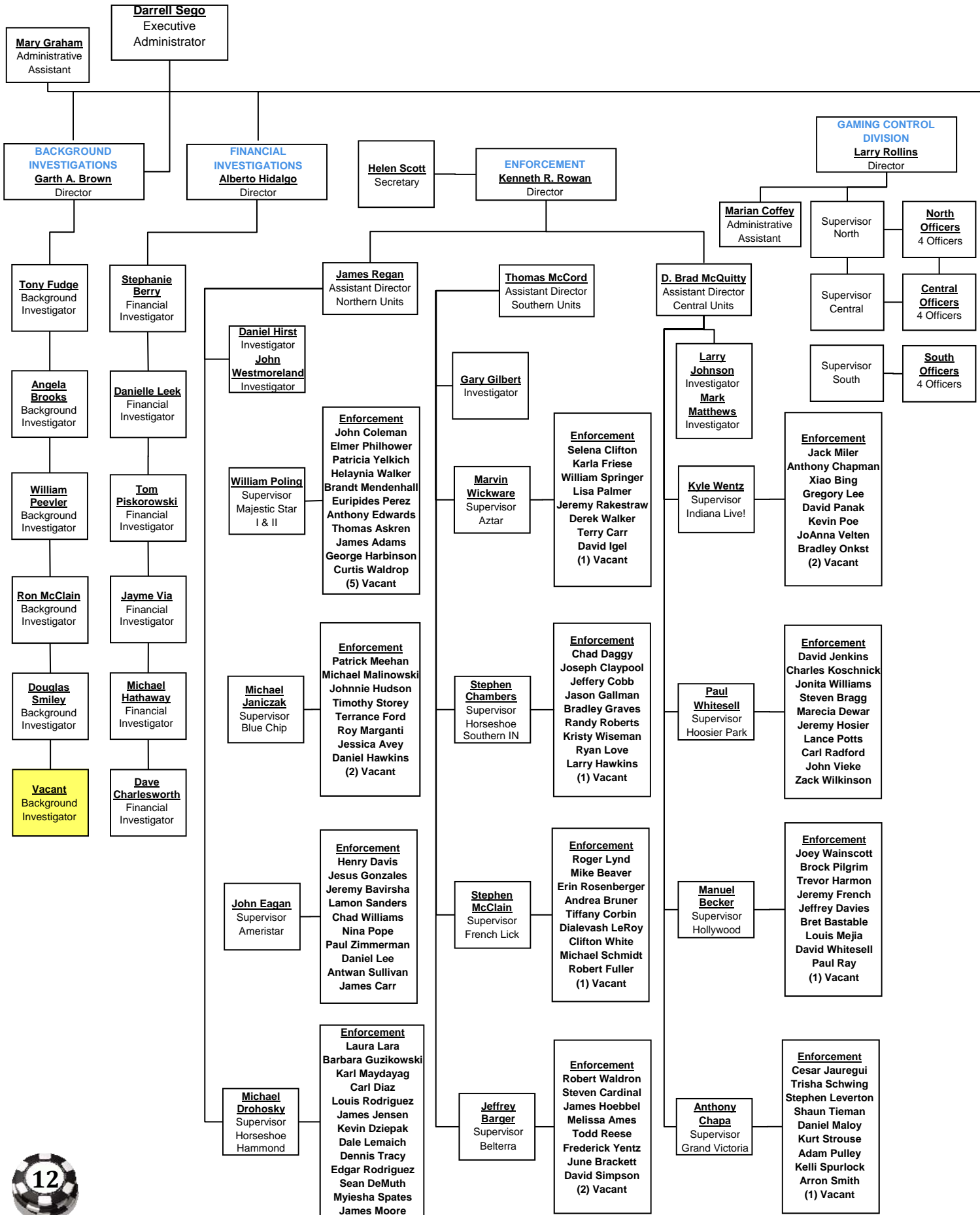
Salary & Wages	\$ 10,777,236
Other Operating & Encumbrances	\$ 734,403
<b>Total Expenditures/Encumbrances</b>	<b>\$11,511,639</b>

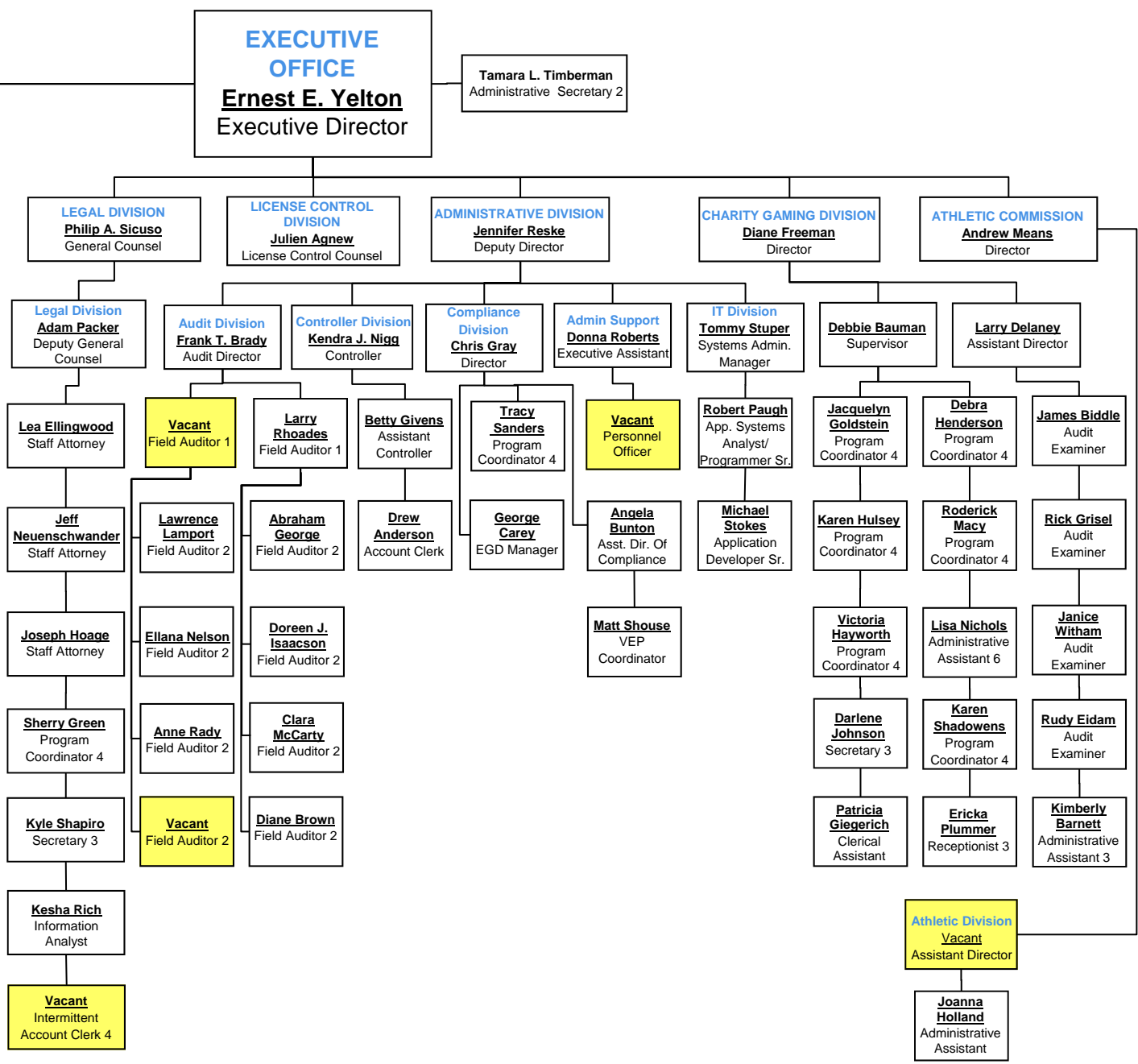
\* Does not include Charity Gaming Excise Tax of \$ 1,250,060 collected by IDOR

\*\* Fully reimbursed by the riverboat casinos and horse track facilities.



# ORGANIZATIONAL CHART





Total Positions: 219
Vacant Positions: 24
As of: June 30, 2010



# MBE/WBE UTILIZATION



Jennifer Reske  
Deputy Director

The Indiana Gaming Commission continued its close monitoring of each Indiana casino's minority- and women-owned business ("MBE" or "WBE") expenditures which, pursuant to statute, are evaluated on a calendar-year basis. Two significant efforts taken in FY 2010 pertained to remedial actions aimed at ensuring previous shortfalls were rectified.

First, the Commission reviewed a self-imposed corrective action plan implemented in 2009 by French Lick Casino Resort. As part of the plan, French Lick exceeded the WBE construction goal, achieving 21.15% WBE construction participation and asked the Commission to allow the overage for 2009 to count towards their 2008 shortfall. The Commission agreed, acknowledging the good faith effort exhibited in imposing the corrective action plan by exceeding the goal for the two-year period by \$58,174.25, attaining an overall participation percentage of 11.24%.

The second issue considered was Aztar's failure to meet the WBE construction goal by 10.72%, or approximately \$38,000, in 2008. Aztar submitted a corrective action plan, explaining that staff reductions and management decisions implemented by the previous owner, Columbia Sussex, led to the shortfall. Aztar demonstrated its renewed commitment to diversity under new ownership and committed to making up the WBE construction shortfall as soon as possible, but no later than the end of 2010. The Commission approved Order 2010-66 accepting the plan.

As of the writing of this report, the Commission has sought the advice of the law firm of Coleman, Stevenson, and Montel regarding the appropriate regulatory response to 2009 M/WBE expenditures. The Commission is also seeking guidance on the timing and methodologies recommended in conducting a new disparity study, which statute requires to be updated every five years.

# DIVISIONS



# COMPLIANCE DIVISION



*Chris Gray*  
*Director of Compliance*

The Compliance Division is comprised of the Director of Compliance, the Assistant Director of Compliance, the Promotions/Compliance Coordinator, the Problem Gaming Coordinator, and the Electronic Gaming Device (“EGD”) Manager. Compliance is responsible for the regulation of promotions and tournaments, EGDs, table games, the Voluntary Exclusion Program, and patron complaints.

The Director of Compliance heads the Compliance Committee. The Compliance Committee contains members of the Compliance Division, as well as representatives from the Audit, Legal, and Enforcement Divisions. The Committee meets regularly with the goal of optimizing the efficiency and effectiveness of the regulatory process. During FY 2010, the Committee made recommendations on all pending regulatory waivers and violations. The Committee issued 165 recommendations on waiver requests and disciplinary actions against casino and supplier licensees. The Committee was also involved in recommendations on rule changes and policy directives.



*Angela Bunton*  
*Assistant Director of Compliance*

In FY 2010, there were eleven table games submitted for approval. Two new games and six variations or side bets were reviewed and approved. There are currently three new table games pending. In addition to the new table game approvals, approximately 233 table game moves and 658 table game shipments have been reviewed and approved.



*George Carey  
Electronic Gaming Device Manager*

## Electronic Gaming Devices

The Compliance staff is responsible for oversight of the Electronic Gaming Device System (“EGDS”). The EGDS contains a catalogue of all gaming laboratory tested and approved hardware, as well as associated software.

Compliance staff also monitors and approves all movements, purchases, and sales of EGDS, ensuring that only authorized parties are involved in these processes.

The Compliance staff stays in frequent contact with EGD manufacturers and gaming laboratories to ensure that the Commission is abreast of the latest technologies in electronic gaming. Compliance’s communications with gaming laboratories, EGD departments at the properties, and the Enforcement Division, ensures that all EGDs are in compliance at Indiana’s properties.

## Promotions

In order to maintain the integrity of casino gaming in Indiana, all promotional activities conducted by casino licensees are subject to review by the Commission. All gaming-related promotional activities, such as any tournaments involving EGDs or table games, must be approved by the Promotions/Compliance Coordinator. Any non-gaming related promotional activities, such as concerts, giveaways, or parties, must be reviewed by the Promotions Coordinator.



*Tracy Sanders  
Promotions/Compliance Coordinator*

In FY 2010, the Compliance staff received 1,117 submissions.

Non-Gaming Related (Reviewed) — 807

Gaming Related (Approved) — 308

Disapproved — 2



# VOLUNTARY EXCLUSION PROGRAM



Matthew Shouse  
VEP Coordinator

Through the Voluntary Exclusion Program (“VEP”), individuals may voluntarily exclude themselves from Indiana casinos by requesting to enter the VEP. The primary goal of the VEP is to address problem gambling in Indiana, allowing those with such a problem to exclude themselves from all casinos within the State.

The Commission has administered the VEP since its inception in 2003. Individuals wishing to exclude themselves from Indiana casinos can do so in person at the Commission’s Indianapolis

office or at any Indiana casino. In order to qualify, the interested individual must fill out the “Request for Voluntary Exclusion” form in the presence of a gaming enforcement agent or a Commission staff member. The request form must be completed voluntarily, and may not be completed while under the influence of alcohol, a controlled substance, or prescription medication. The individual may elect an exclusion period of one year, five years, or for life. The request form and the identity of the applicant remain confidential. It is the participant’s responsibility to avoid gambling.

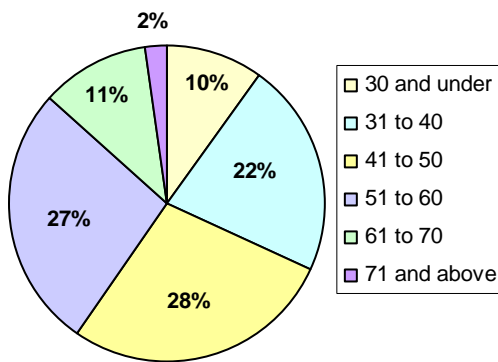
A person electing the one-year or five-year exclusion option may request to be removed from the program at the end of the exclusion period. Participants wishing to be removed must complete a removal form in the presence of a gaming enforcement agent or a Commission staff member. After Commission approval, the participant will be removed from the exclusion list. To date, 778 individuals have been removed from the voluntary exclusion list.

During FY 2010, 479 new participants enrolled in the VEP and 296 participants chose to remove themselves from the program. Also, during FY 2010, the Commission amended the current VEP forms, including both the enrollment and removal applications.

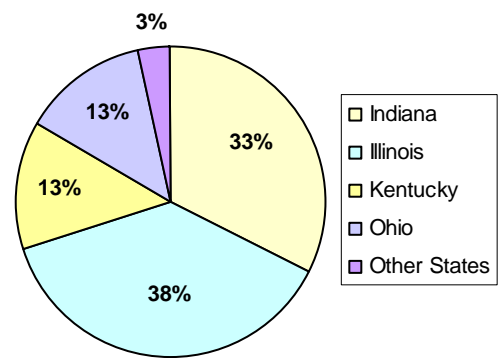


There were 3,606 active members from twenty-four different states in the Voluntary Exclusion Program as of June 30, 2010. The graphs below display the program participants, categorized by age, sex, home state, and length of exclusion.

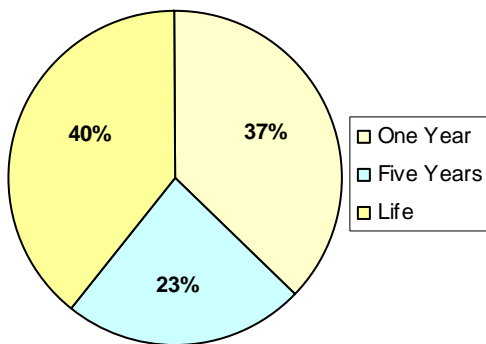
## Member Age Summary



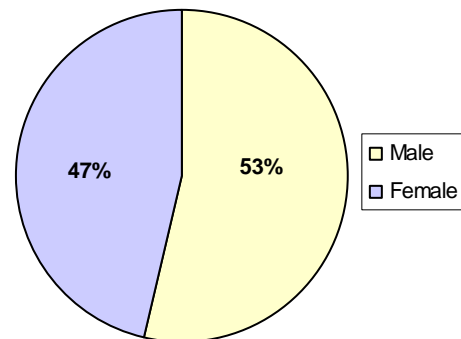
## Member State Summary



## Member Exclusion Length Summary



## Member Sex Summary



# LEGAL DIVISION



Phil Sicuso  
General Counsel

The primary role of the Legal Division is to provide advice and counsel to the Commission, the Executive Director, and the other Commission divisions on matters involving gaming laws and regulations. Among other things, Commission attorneys represent the Commission in administrative proceedings; advise the Commission and other divisions on matters relating to the investigation and licensure of casino employees, casino owners, and casino suppliers; maintain the Commission's exclusion list; draft and pursue disciplinary actions or settlements; and

promulgate regulations that govern casino gaming, charity gaming, and boxing and unarmed combat in Indiana.

Other support functions of Legal include defending the Commission in employment-related disputes; monitoring and managing Commission litigation; negotiating and executing Commission contracts and memoranda of understanding; reviewing and amending Commission forms and applications; educating and advising Commission employees on ethics laws and regulations; responding to public records requests; overseeing the junket operator and junketeer certification process; and drafting resolutions and orders for Commission business meetings. Commission attorneys also research and analyze issues relating to proposed legislation, new technology, financial transactions, regulatory policy, and licensing, as well as provide counsel on other special projects as they arise.



Adam Packer  
Deputy General Counsel

Commission attorneys also research and analyze issues relating to proposed legislation, new technology, financial transactions, regulatory policy, and licensing, as well as provide counsel on other special projects as they arise.

## Occupational Licensing

An individual must apply for an occupational license if his or her ownership percentage or job duties make licensure necessary to ensure the integrity of gaming. Legal issues an occupational license to an individual upon successful completion of the application process. Occupational licensees are held to conduct and disclosure standards, and Legal may initiate disciplinary action if a licensee violates any of those standards.



Lea Ellingwood  
Attorney

## FY 2010 Occupational Licensing Statistics

Temporary Licenses Issued: 3,689  
 Permanent Licenses Issued: 3,198  
 License Renewals: 12,132  
 License Revocations: 9  
 Felony Waiver Applications: 1  
 Felony Waivers Granted: 0  
 Ongoing Disciplinary Actions: 0  
 Settlements in Lieu of Discipline: 1  
 Licensee Reprimands Issued: 96  
 Reinstatement of License: 2  
 Terminated Licensees Flagged: 17

Legal is continuing its effort to increase occupational licensee compliance while being more efficient at taking appropriate action against licensees who do not comply with gaming laws. Legal is sending reprimand letters to licensees who commit minor violations of the regulations, statutes, and internal controls in order to foster a culture of compliance while not using agency resources to pursue disciplinary actions against minor offenders. Serious offenses may result in relinquishment, suspension, or revocation.



Joseph Hoage  
Attorney

The seventeen individuals who Legal “flagged” during FY 2010 represent former occupational licensees whose employment relationships with casino licensees ended during the fiscal year, and whose criminal or regulatory histories include information that may adversely affect their suitability for future licensure in Indiana. The Commission’s occupational licensing database is designed with safeguards to ensure that “flagged” individuals cannot be hired by a different casino and receive a new occupational license without additional investigation and analysis by Legal.



Jeff Neuenschwander  
Attorney

## Supplier Licensing

Legal is the initial contact for all prospective supplier licensees. If a person or entity inquires with the Commission about becoming a supplier licensee, Legal will make a determination by analyzing the company, including the products and services the company offers, against the requirements of the applicable gaming statutes, regulations, and Commission policies.



Sherry Green  
*Occupational Licensing Coordinator*

## FY 2010 Supplier Licensing Statistics

Permanent Supplier's Licenses granted: 5  
Renewal of Supplier's Licenses granted: 23  
Temporary Supplier's Licenses issued: 2  
Expired Supplier's Licenses: 3  
Withdrawn Supplier's Licenses: 1

## Junket Operators and Junketeers

Legal continues to administer a certification program for junket operators and junketeers, which began in a pilot program initiated in FY 2009. During FY 2010, the Commission issued fifteen new junketeer certificates of registration and thirteen new junket operator certificates of administration. During that time, the Commission also renewed four junket operator certificates and four junketeer certificates of operation.

## Patron Exclusion

Legal reviews reports of cheating, theft, fraud, and other undesirable acts at the casinos. In cases where a patron has violated or conspired to violate Indiana gaming laws or performed an act that would adversely affect public confidence in gaming, the Executive Director may direct Legal to add the offending patron to the Commission's exclusion list. An excluded patron may apply for removal after three years.



Kyle Shapiro  
*Secretary*

## FY 2010 Exclusion List Statistics

Patrons excluded: 45  
Exclusion appeals: 2  
Patrons removed from the exclusion list: 0  
Total number of patrons currently on the exclusion list: 156



## Rules

Legal completed five final and two emergency rules during FY 2010. Legal also re-adopted rules that were subject to expiration. The newly adopted rules address: tip box and drop box requirements, burden of proof in administrative hearings, gaming equipment testing and gaming laboratories, charity gaming, patron counting systems, and numerous technical changes and language updates. At the June 2010 Commission meeting, the Commission approved three additional rules addressing, respectively, collection of child support obligations from casino patrons; supplier licensing; and internal control procedures, casino audit committees, and independent CPAs. These rules will not take effect until FY 2011.

## Public Records

During FY 2010, Legal received and responded to fifty-four public records requests, resulting in over 4,500 pages of released documents. Legal also oversaw the process for updating its Commission-specific retention schedule, which resulted in a May 19, 2010, approval by the Oversight Committee on Public Records. This update included eleven amendments and the consolidation of seven record series.



Keshia Rich  
Information Analyst

## Special Projects

Public Law 160-2009 established the Indiana Athletic Commission; gave the Gaming Commission responsibility for administering the Athletic Commission fund; and gave the Gaming Commission's executive director certain responsibilities for staffing, licensing, record-keeping, and assisting in its regulatory functions. Legal assisted in promulgating new regulations for the Athletic Commission. FY 2011 will provide more opportunities in this area, as the governor's signature on House Enrolled Act 1086 means that the Athletic Commission will dissolve and regulation of boxing and mixed martial arts will move to the Commission, effective July 1, 2010.

Public Law 142-2009 requires casino licensees to select and contract with an individual to serve as the licensee's "trustee" in the event that the Commission determines that there must be a change in the licensee's Indiana operations. In response to this law, Legal created a model power of attorney for each casino to use when selecting its trustee and negotiating their respective agreements. Legal oversaw the negotiations between each casino licensee and trustee to ensure that the final power of attorney documents complied with Public Law 142-2009. The Commission approved powers of attorney for each casino licensee at the March 4, 2010, business meeting and will continue to review them annually.



# CHARITY GAMING DIVISION



*Diane Freeman  
Director of Charity Gaming*

The Charity Gaming Division performs the functions of licensing and regulatory enforcement of charity gaming. Its goal is to ensure compliance with applicable statutes and regulations in a manner that promotes the integrity of charitable gaming in Indiana.

Indiana Code 4-32.2 allows bona fide religious, educational, senior citizens, veterans, fraternal, civic, and political organizations, as well as hospitals, health facilities, psychiatric facilities, and candidates' committees, to apply for qualification to conduct charitable gaming in the state.

During FY 2010, eight charitable gaming seminars were conducted to educate non-profit organizations regarding legislative changes, regulation updates, financial reporting, qualification, and license requirements. Seminars were held in Indianapolis (2), Jasper, Madison, Merrillville, Muncie, South Bend, and Terre Haute. Approximately 709 representatives attended either from qualified organizations or organizations seeking information about how to become qualified and conduct their allowable events.

Currently 2,919 organizations are qualified to conduct charity gaming in the State of Indiana. This number represents 299 organizations that qualified during FY 2010 and the 412 organizations that lost their qualification status during this time frame. Title 68 Indiana Administrative Code 21-2-1(10)(c) requires that a qualified organization that fails to conduct an allowable event for a period of at least three years loses qualification and must re-qualify before conducting licensed or approved gaming events.



*Larry Delaney  
Deputy Director of Charity Gaming*

Charity Gaming issued 3,467 gaming licenses, 18 manufacturer licenses, and 42 distributor licenses during FY 2010. In addition, 433 approval notices for exempt events were issued for the same period.



The National Association of Fundraising Ticket Manufacturers (“NAFTM”) rated Indiana fifth out of all gaming states in gross income reported in FY 2008. The 2009 NAFTM annual report has not yet been released. Gross income reported by Indiana qualified organizations for FY 2010 is \$498,342,570, with total prize payouts of \$393,552,443.

The field staff conducted eighty-two compliance investigations, seventy-one pre-license investigations, which are required when an organization applies for an annual bingo or annual charity game night license, and fifty-eight site inspections.



In FY 2010, disciplinary actions were initiated from the licensing, investigative and inspection processes against fifty-five organizations or individuals. Seventeen are still ongoing, and thirty-eight concluded through settlement or judgment. Also, eighty-nine organizations were denied a license or qualification status. Fines in the amount of \$119,625 were assessed through these actions and \$50,850 was assessed for back license fees.

The staff is dedicated to providing instruction and guidance to organizations so they may utilize charitable gaming to meet their fundraising needs for the furtherance of their lawful purposes.

# ENFORCEMENT DIVISION



Kenny Rowan  
*Director of Enforcement*

There are 150 Gaming Enforcement Agents assigned to various casinos throughout the State of Indiana. Each casino is assigned ten Agents and one Supervisor. The primary responsibility of the enforcement agents is to ensure that casino gaming is conducted in strict compliance with the laws and regulations in Indiana. The Commission also has five Enforcement Investigators, two assigned to northern Indiana, one assigned to southern Indiana, one assigned to central Indiana and one assigned to southeast Indiana, and three Assistant Directors, one each

responsible for the northern, central, and southern parts of the state.

During FY 2010, Enforcement has been working to improve the Gaming Enforcement Academy. The balance between regulatory oversight and gaming and criminal investigations training has been paramount. First, during our academy classes an enforcement agent has been assigned to act as a liaison between the recruits and the Indiana Law Enforcement Academy staff. Second, as part of their training, agents are sent to an Indiana casino for a week to receive instruction from a Field Training Officer in table games and slot machines, as well as daily regulatory issues, gaming crimes, and criminal investigations. Enforcement strives to give the recruits a better understanding of the responsibilities of an enforcement agent while they receive training at the Gaming Enforcement Academy.



Tom McCord  
*Assistant Director – South Units*



Jim Regan  
Assistant Director – North Units

Enforcement has also conducted numerous regulatory and criminal investigations. In February, agents and investigators conducted an investigation on three suspects who were using a cheating device on a certain brand of slot machine. The suspects were conducting a multi-state cheating spree; they used the device in Indiana at Grand Victoria, Belterra, and Horseshoe Southern Indiana. In March, the three suspects were discovered at Belterra and were taken into custody by Enforcement Agents. They were charged with theft and conspiracy to com-

mit theft. The total amount of money taken from Indiana casinos during this cheating scam was \$9,400.



Brad McQuitty  
Assistant Director – Central/Southeast Units



# GAMING CONTROL DIVISION

The Gaming Control Division conducted 119 investigations during FY 2010. The investigations led to the confiscation of 302 illegal gambling devices. Enforcement action was also taken on nine illegal poker establishments and three dog fighting operations. Four sports bookmaking operations have also been shut down, criminal charges filed, and financial information turned over to the Internal Revenue Service and the Indiana Department of Revenue. A total of 1,798 inspections were conducted at retail businesses to ensure that illegal gambling devices were not present.



Larry Rollins  
Gaming Control Director

Prosecutors have successfully filed civil forfeiture actions on eleven of our criminal cases. This resulted in a total of \$17,012.37 being placed in the Gaming Control Forfeiture Fund. This fund has been used to procure equipment to enhance investigative capabilities.

Gaming Control has worked with Federal authorities, Indiana Excise Police, Indiana State Police, various local and sheriff police departments and the United States Humane Society on numerous investigations. For instance, one such investigation involved three dog fighting locations in Orange and Crawford counties. Gaming Control Officers successfully investigated the crimes, obtained search warrants, and recovered 109 dogs at the locations. The dogs were removed by the U.S. Humane Society to various locations for treatment and kenneling. Three individuals were charged criminally with a variety of charges relating to dog fighting.

Thirty vending/amusement machine businesses have been interviewed since Gaming Control was created. Based on those interviews the number of illegal gambling devices that have been removed by distributors is conservatively estimated at 3,580. Combining the number of illegal gambling devices seized by Gaming Control and the conservative estimate of devices removed by distributors, a total of 5,241 are no longer operating in Indiana.

Gaming Control currently has forty-two active investigations.



The primary purpose of the License Control Division is to conduct administrative enforcement actions against licensed entities engaged in unlawful gambling. In addition, License Control supports the Gaming Control Division in its mission to investigate suspected violations of the unlawful gambling laws by providing legal support, drafting search warrants, and obtaining subpoenas. Furthermore, License Control works as a liaison with local county prosecutors to advocate for the filing of criminal and civil charges when appropriate.

During FY 2010, License Control drafted several search warrants which have been successfully executed, resulting in the seizure of illegal gambling devices, illegal gambling paraphernalia, and illegal proceeds of illegal gambling activity. License Control also supported the Charity Gaming Division in its effort to enforce the charity gaming statute and rules.



*Julien Agnew  
Director of License Control*

# INFORMATION TECHNOLOGY DIVISION



Tom S. Stuper  
*Systems Administration Manager*

In FY 2010, the Information Technology Division continued to provide resources to support the computing needs of the Commission's users. There were several processes performed by Commission staff that were changed from paper-driven processes to electronic-driven methods. These new processes take advantage of using Adobe file formats and electronic signatures.

Development of a new charity gaming application continued throughout the year. The Charity Gaming Division has been supplying Information Technology staff with the needed requirements to provide a new comprehensive application to manage their overall operation.

Information Technology also provided resources to assist the Athletic Commission in their migration into the Gaming Commission. Resources were provided to assist in the required changes to the Commission's web site and providing a new method of creating identification badges for licensed individuals.

Development of a new charity gaming application continued throughout the year. The Charity Gaming Division has been supplying Information Technology



Robert Paugh  
*Application System Analyst/Programmer – Senior*



Michael Stokes  
*Application Developer – Senior*

Considerable time has been allocated in the migration of the Commission's databases to a new version of the software that is used to house our information. This project has taken place behind the scenes without disruption to Commission staff.

With the passing of Senate Enrolled Act 160 during the 2009 legislative session, the Indiana State Athletic Commission came into existence on July 1, 2009. Pursuant to the Act, the Executive Director of the Gaming Commission was empowered to hire staff to carry out all of the duties and functions of the new Athletic Commission, which included the regulation of unarmed combat. During FY 2010, the three commissioners were Jason Barclay (Chairman), John McCane (Vice-Chairman), and Jacob Hall.



Andrew Means  
*Director of the Athletic Commission*

The Athletic Commission is responsible for ensuring the safety of participants and the fairness and integrity of sparring, boxing, and unarmed combat matches or exhibitions in the State. Athletic Commission staff must be on-site for every event that occurs in Indiana, to make certain that all statutory and regulatory provisions of the Athletic Commission are strictly observed.

During FY 2010, nine professional boxing events and thirteen professional unarmed combat events were conducted under the regulation of the Athletic Commission. Additionally, Athletic Commission staff issued approximately 500 licenses during that time.

To help with the number of events and the staffing needed to adequately perform its duties, Athletic Commission staff has recruited, trained, and supervised several part-time inspectors. The Athletic Commission contracted with a temporary employment agency to conduct payroll and scheduling for the inspectors, in addition to securing liability insurance. The role of these inspectors has been instrumental in allowing Athletic Commission staff to effectively oversee all aspects while on-site at an event.

# AUDIT DIVISION



Frank T. Brady  
Audit Director

During FY 2010 two Audit Division employees retired, the division reorganized, and cost savings measures were implemented. This year Audit has been working with casino compliance departments to transfer the internal controls for all thirteen Indiana casinos from a paper format to an electronic format.

Audit continues to perform Unannounced Program Audits at all thirteen casinos. During an Unannounced Program Audit, a team of six auditors travels to a casino and checks all the departments within the casino. If discrepancies are found, the division performs a follow-up audit to ensure that the casino made the necessary changes to guarantee compliance with state regulations for casino operations.

Each of the thirteen Casinos must file a daily tax return. Audit coordinates with the Indiana Department of Revenue (“IDOR”) to ensure that each casino’s daily tax payment is accurate and timely. The casinos send tax payments to IDOR, and IDOR reports these amounts to the Commission. Audit then reviews each tax filing.

The casinos also send reports to the Commission at the end of each month detailing all fiscal activity that occurred during the month. Audit reviews these reports pursuant to the Audit Plan, checking for discrepancies between the daily and monthly figures.

The results of these reviews are provided on a bi-monthly basis to various state agencies and are published in monthly revenue reports. Audits may result in adjustments or referrals to the Compliance Committee, on which two Audit members serve.

Special Audits are conducted as the need arises. In the past year these have included MBE/WBE, slot scams, and count room thefts, as well as audits in a number of other areas. These have required working closely with Internal Audit and Surveillance at the casinos as well as the Enforcement Division and the Office of the Attorney General.

Quarterly Internal Audit Managers Meetings are held during which current compliance issues and best practices are discussed. These meetings are attended by representatives of the thirteen casinos and the entire Audit staff.



Larry Rhoades  
Lead Auditor



# BACKGROUND AND FINANCIAL INVESTIGATIONS



Garth Brown  
*Director of Background Investigations*

During FY 2010, the Background and Financial Investigations Division continued its pursuit to maintain an efficient and innovative operational standard by implementing new applications for use in statutorily required reinvestigations. The new applications will eliminate the submission of duplicate information to the Commission and will greatly increase the efficiency with which the investigations are completed.

In FY 2010, Investigations completed a total of 135 Level 1 investigations associated with casinos, suppliers, and corporate investigations.

Investigations also completed 1,486 Level 2 and 1,806 Level 3 investigations of those individuals employed at casino properties. The decrease in investigations as compared to FY 2009 correlated to the overall number of applications submitted.

The Commission receives reimbursement from the applicants for hours spent working on their investigations. In FY 2010, a total of 9,106 hours were logged. Keeping with efficiency standards, Investigations maintained a billable rate of 62.28%.



Alberto Hidalgo  
*Director of Financial Investigations*

# PROPERTY SUMMARIES



# INDIANA CASINO LOCATIONS





**Peter Savage**  
*General Manager*

**777 Ameristar Drive**  
**East Chicago, IN 46312**  
**(877) 496-1777**

[www.ameristar.com/eastchicago](http://www.ameristar.com/eastchicago)

**Date Opened:** April 18, 1997

**Gaming Space:** 53,492 sq. ft.

**Electronic Gaming Devices:** 1,923

**Table Game Positions:** 357

**Restaurants:** 6

**Hotel:** 290 Rooms

**Admissions:** 3,087,400

**Total Taxes:** \$83,037,369

**Local Development Agreement**  
**Payments:** \$9,603,854

**Total Employment:** 1,293

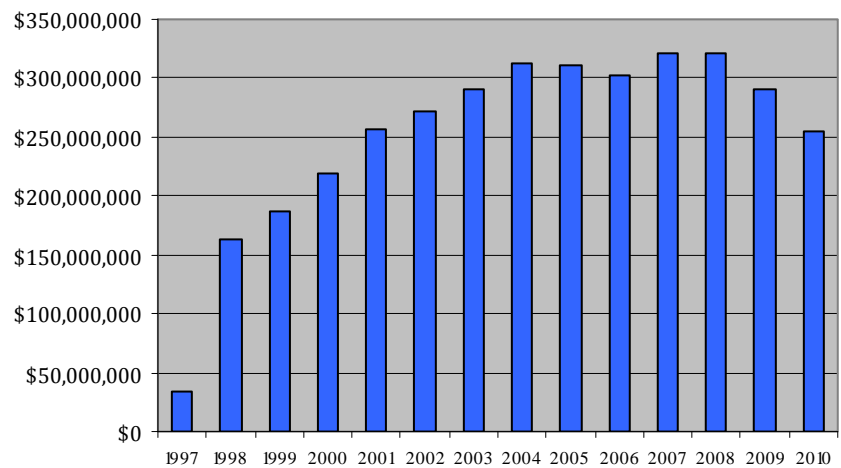
**Minority Employment:** 65.66%

**County Employment:** 75.48%

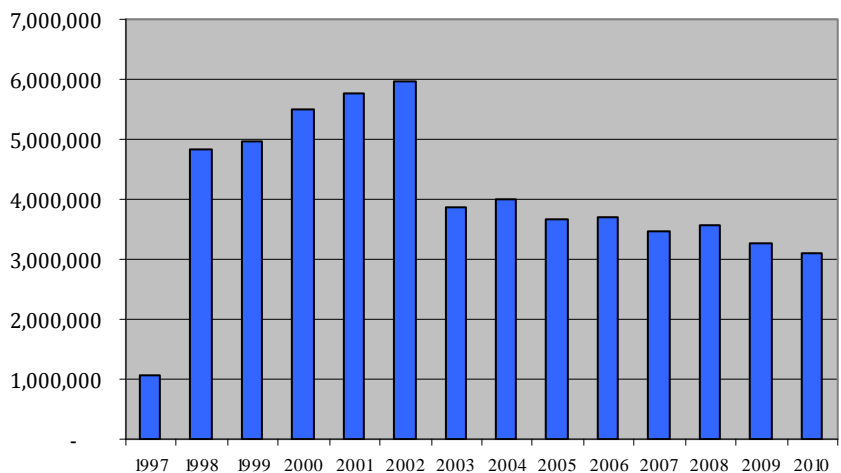
**Indiana Employment:** 85.31%

**Capital Improvement Summary:** Completed an air quality project to change all heaters on the vessel, bring in more outside air, and improve air quality. Remodeled old gift shop to open Sbarro's.

**Yearly Win Since Inception**



**Yearly Turnstile Admissions Since Inception**





# BELTERRA CASINO



**Kevin Kaufman**  
*General Manager*

777 Belterra Drive  
Belterra, IN 47020  
(888) 235-8377  
[www.belterracasino.com](http://www.belterracasino.com)



**Date Opened:** October 27, 2000

**Gaming Space:** 40,200 sq. ft.

**Electronic Gaming Devices:** 1,490

**Table Game Positions:** 417

**Restaurants:** 7

**Hotel:** 608 Rooms  
18-Hole Championship Golf Course  
Convention Center

**Admissions:** 1,761,043

**Total Taxes:** \$41,448,511

**Local Development Agreement Payments:** \$1,707,592

**Total Employment:** 1,196

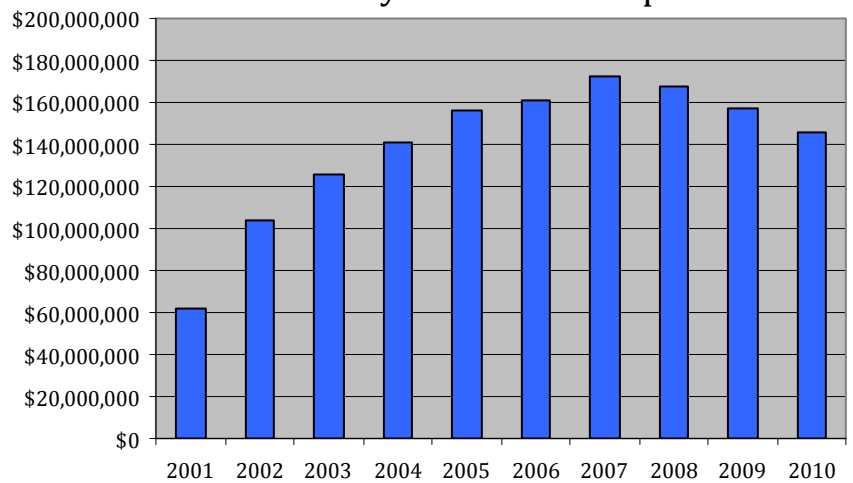
**Minority Employment:** 8.11%

**County Employment:** 41.56%

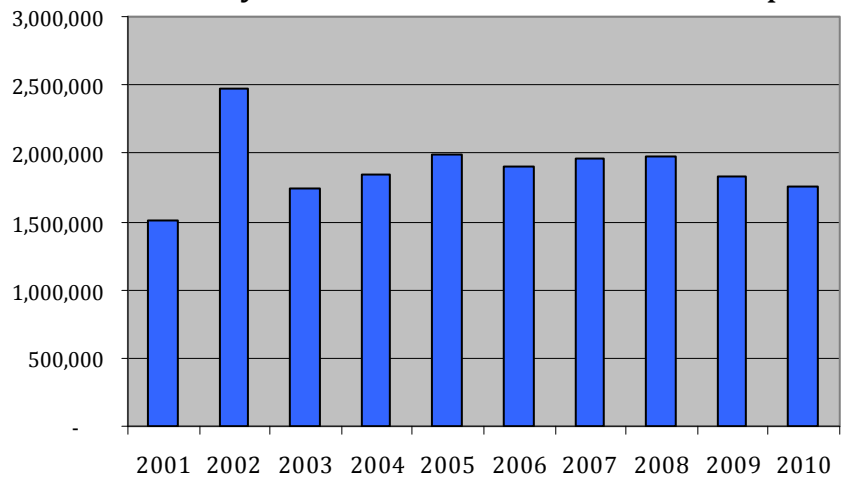
**Indiana Employment:** 63.80%

**Capital Improvement Summary:**  
Added a new marble water fountain.  
Will spend approximately \$7 million for property upkeep in 2010.

Yearly Win Since Inception



Yearly Turnstile Admissions Since Inception







**Ted Bogich**  
*General Manager*

**777 Blue Chip Drive**  
**Michigan City, IN 46360**  
**(888) 624-9618**  
[www.bluechipcasino.com](http://www.bluechipcasino.com)



**Date Opened:** August 22, 1997

**Gaming Space:** 65,000 sq. ft.

**Electronic Gaming Devices:** 1,965

**Table Game Positions:** 407

**Restaurants:** 5

**Hotel:** 486 Rooms  
Convention Center

**Admissions:** 2,477,282

**Total Taxes:** \$54,429,930

**Local Development Agreement Payments:** \$2,487,599

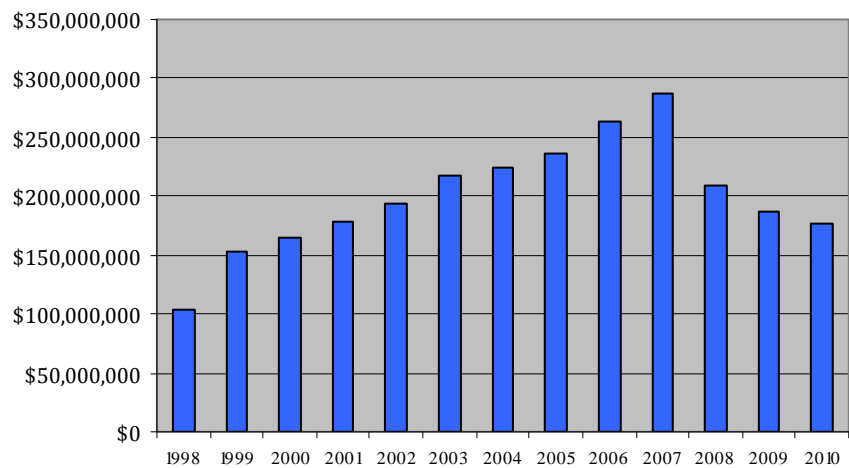
**Total Employment:** 1,209

**Minority Employment:** 24.8%

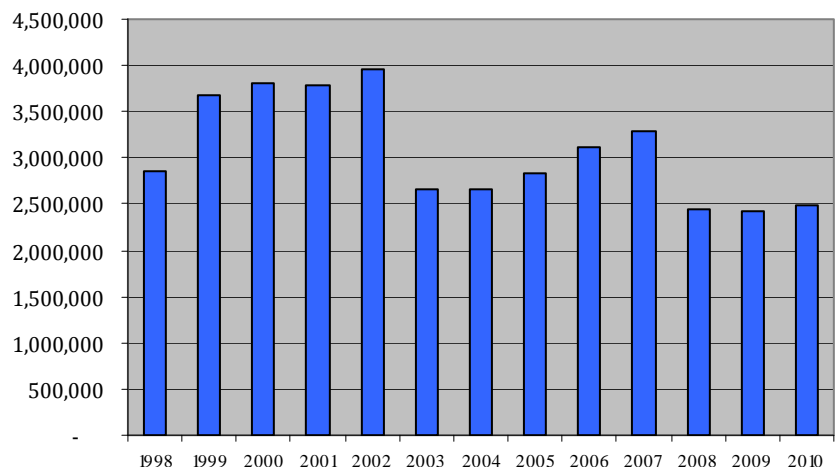
**County Employment:** 56.9%

**Indiana Employment:** 92.9%

**Yearly Win Since Inception**



**Yearly Turnstile Admissions Since Inception**



# CASINO AZTAR



**Ward Shaw**  
*General Manager*

421 NW Riverside Drive  
Evansville, IN 47708  
(800) 342-5386  
[www.casinoaztar.com](http://www.casinoaztar.com)

**CASINO  
AZTAR**  
*Have it all!*

**Date Opened:** December 8, 1995

**Gaming Space:** 38,360 sq. ft.

**Electronic Gaming Devices:** 898

**Table Game Positions:** 255

**Restaurants:** 7

**Hotel:** 250 Rooms  
Conference Center

**Admissions:** 1,274,179

**Total Taxes:** \$30,537,451

**Local Development Agreement  
Payments:** \$3,939,245

**Total Employment:** 949

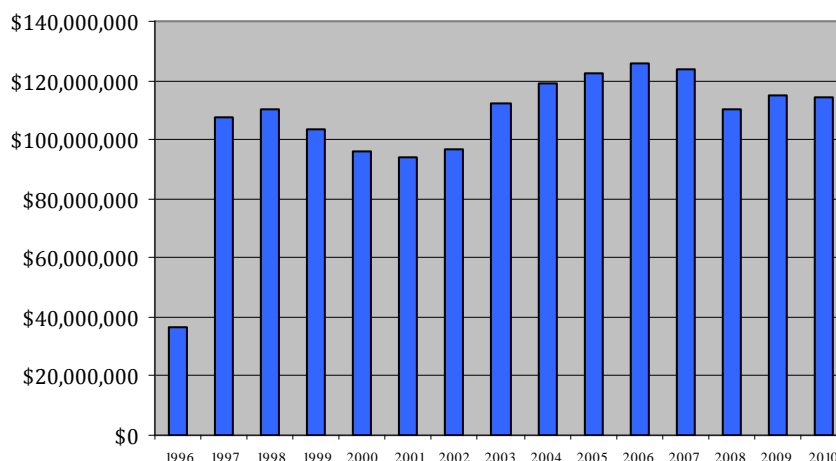
**Minority Employment:** 17.81%

**County Employment:** 76.08%

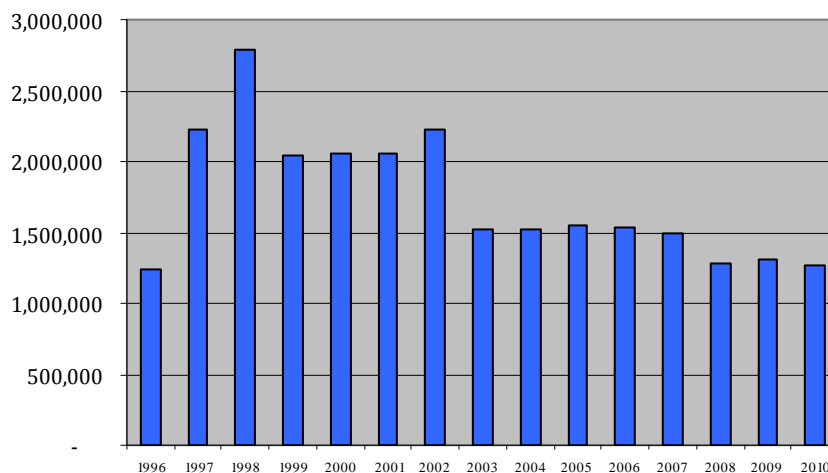
**Indiana Employment:** 90.94%

**Capital Improvement Summary:** Invested \$2.4 million in new slot machine products and over \$500,000 in facility infrastructure improvements to the casino vessel and original hotel building.

Yearly Win Since Inception



Yearly Turnstile Admissions Since Inception



# FRENCH LICK RESORT CASINO



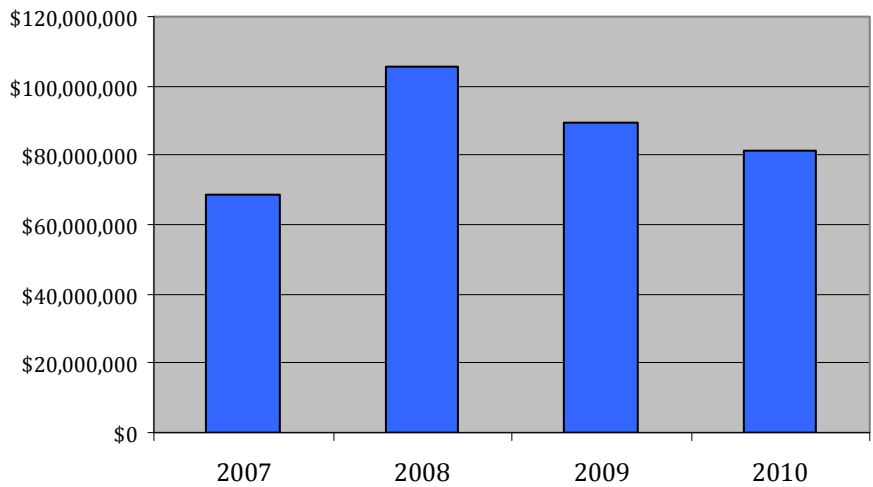
**Chris Leininger**  
*General Manager*

8670 West State Road 56  
French Lick, IN 47432  
(888) 936-9360  
[www.frenchlick.com](http://www.frenchlick.com)

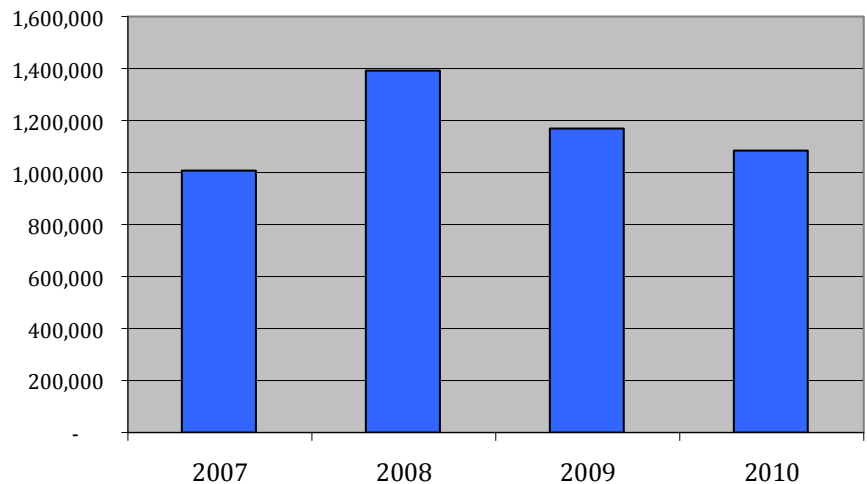


**Date Opened:** November 1, 2006  
**Gaming Space:** 49,719 sq. ft.  
**Electronic Gaming Devices:** 1,292  
**Table Game Positions:** 347  
**Restaurants:** 3  
**Hotel:** 2 Hotels, 686 Total Rooms  
 18-Hole Championship Golf Course  
**Admissions:** 1,084,795  
**Total Taxes:** \$21,224,702  
**Local Development Agreement Payments:** \$1,751,402  
**Total Employment:** 1,359  
**Minority Employment:** 8%  
**County Employment:** 61%  
**Indiana Employment:** 98%

Yearly Win Since Inception



Yearly Turnstile Admissions Since Inception



# GRAND VICTORIA CASINO



**Steve Jimenez**  
*General Manager*

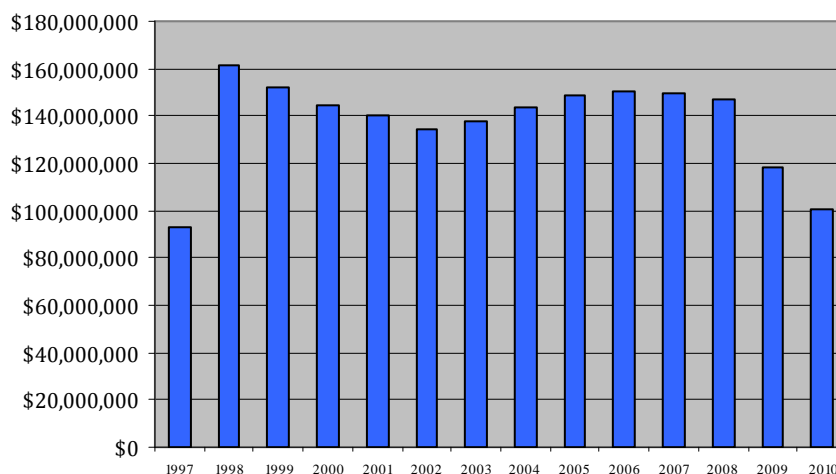
600 Grand Victoria Drive  
Rising Sun, IN 47040  
(800) 472-6311  
[www.grandvictoria.com](http://www.grandvictoria.com)



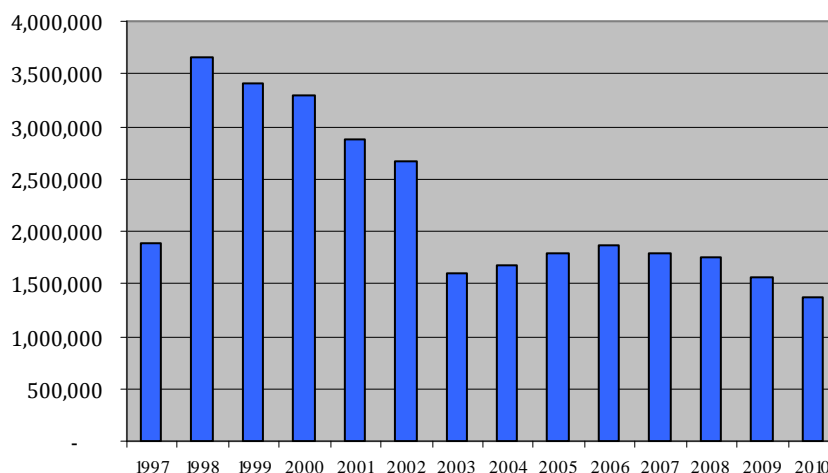
**Date Opened:** October 4, 1996  
**Gaming Space:** 40,000 sq. ft.  
**Electronic Gaming Devices:** 1,388  
**Table Game Positions:** 257  
**Restaurants:** 5  
**Hotel:** 201 Rooms  
18-Hole Championship Golf Course  
**Admissions:** 1,377,372  
**Total Taxes:** \$26,799,120  
**Local Development Agreement Payments:** \$1,558,629  
**Total Employment:** 739  
**Minority Employment:** 4.87%  
**County Employment:** 28.96%  
**Indiana Employment:** 83.63%

**Capital Improvement Summary:**  
Opened Queen City Market and remodeled Riverview Buffet. Constructed promotions booth on third level of casino.

Yearly Win Since Inception



Yearly Turnstile Admissions Since Inception





# HOLLYWOOD CASINO



**Anthony Rodio**  
*General Manager*

777 Hollywood Boulevard  
Lawrenceburg, IN 47025  
(888) 274-6797  
[www.hollywoodindiana.com](http://www.hollywoodindiana.com)



**Date Opened:** December 13, 1996

**Gaming Space:** 175,000 sq. ft.

**Electronic Gaming Devices:** 3,244

**Table Game Positions:** 1,090

**Restaurants:** 6

**Hotel:** 300 Rooms  
Banquet and Meeting Facilities

**Admissions:** 4,095,570

**Total Taxes:** \$154,493,517

**Local Development Agreement  
Payments:** \$38,636,727

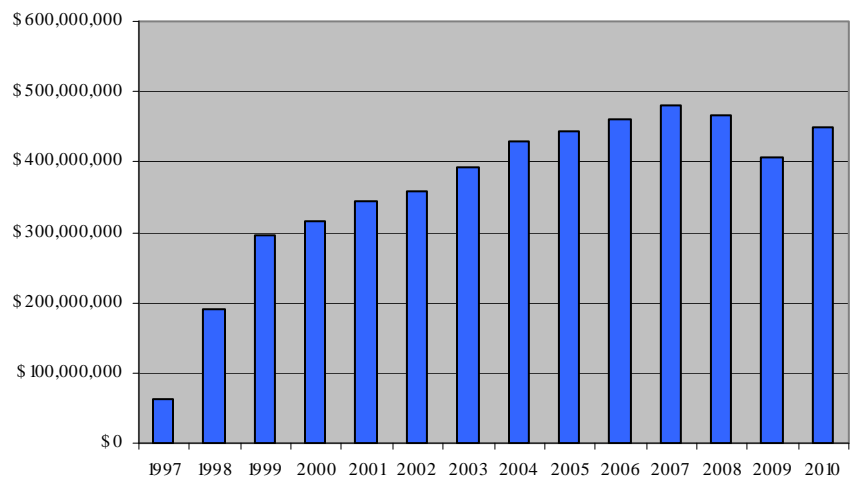
**Total Employment:** 1,841

**Minority Employment:** 7.7%

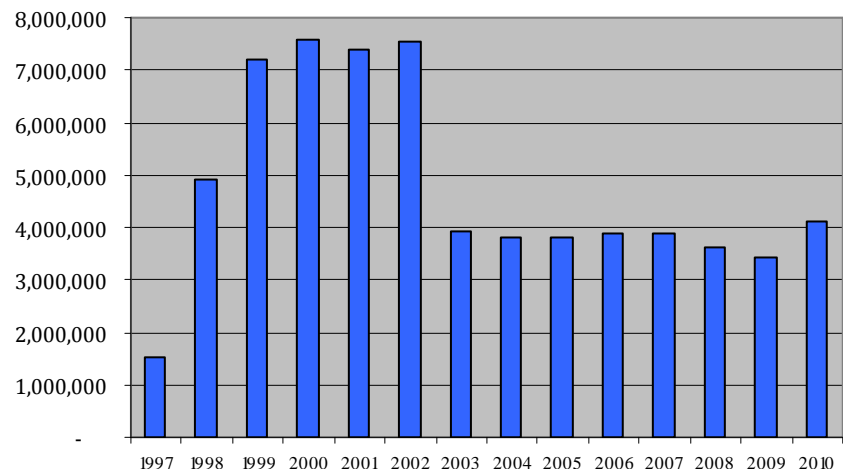
**County Employment:** 40.5%

**Indiana Employment:** 55.9%

Yearly Win Since Inception



Yearly Turnstile Admissions Since Inception





# HOOSIER PARK CASINO



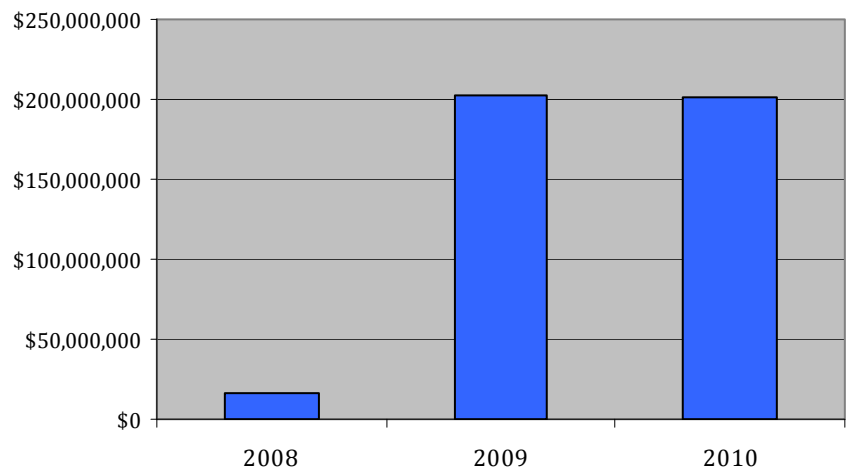
**Jim Brown**  
*General Manager*

4500 Dan Patch Circle  
Anderson, IN 46013  
(800) 526-7223  
[www.hoosierpark.com](http://www.hoosierpark.com)



**Date Opened:** May 29, 2008  
**Gaming Space:** 54,000 sq. ft.  
**Electronic Gaming Devices:** 1,820  
**Table Game Positions:** n/a  
**Restaurants:** 8  
 Banquet and Meeting Facilities  
**Admissions:** n/a  
**Total Taxes:** \$55,426,052  
**Local Development Agreement Payments:** n/a  
**Total Employment:** 1,046  
**Minority Employment:** 18.35%  
**County Employment:** 60%  
**Indiana Employment:** 97%

Yearly Win Since Inception



# HORSESHOE CASINO HAMMOND



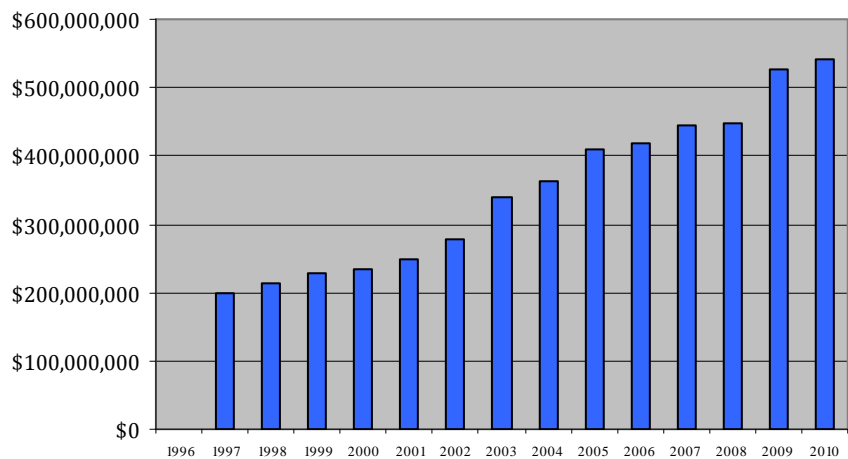
**Dan Nita**  
*General Manager*

777 Casino Center Drive  
Hammond, IN 46320  
(866) 711-7463  
[www.horseshoehammond.com](http://www.horseshoehammond.com)

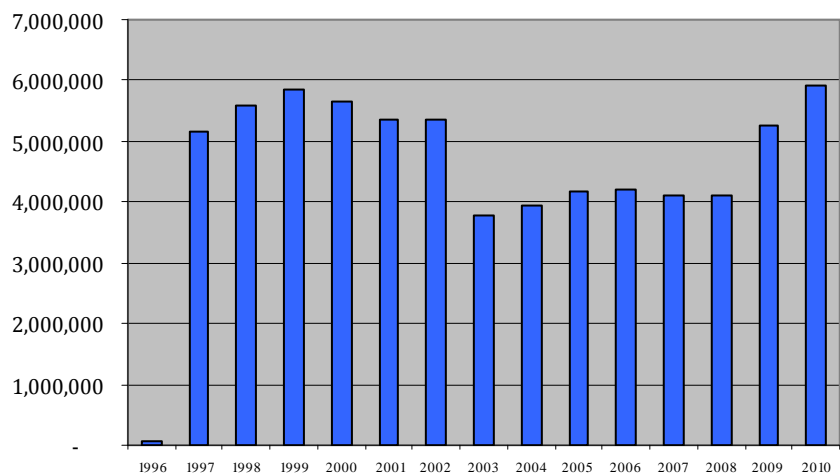


**Date Opened:** June 29, 1996  
**Gaming Space:** 108,000 sq. ft.  
**Electronic Gaming Devices:** 3,151  
**Table Game Positions:** 1,082  
**Restaurants:** 4  
 Banquet and Meeting Facilities  
  
**Admissions:** 5,903,875  
**Total Taxes:** \$192,413,055  
  
**Local Development Agreement Payments:** \$26,696,616  
  
**Total Employment:** 2,429  
**Minority Employment:** 58.6%  
**County Employment:** 60.8%  
**Indiana Employment:** 67.9%

Yearly Win Since Inception



Yearly Turnstile Admissions Since Inception



# HORSESHOE SOUTHERN INDIANA



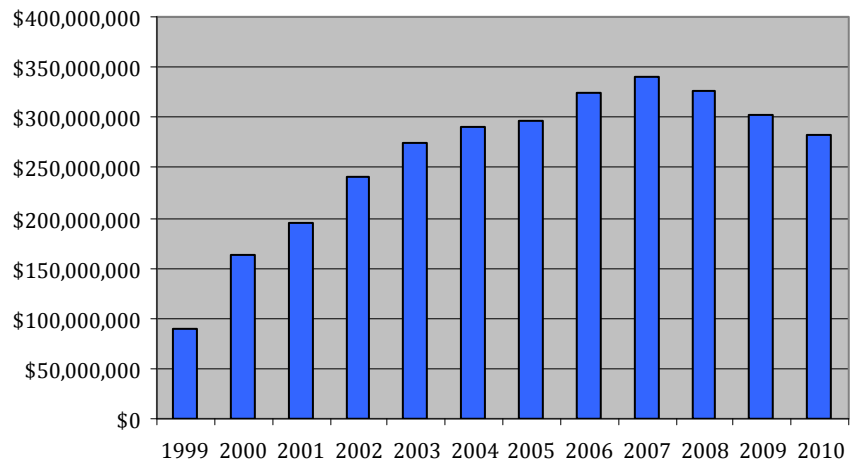
**Eileen Moore**  
*General Manager*

11999 Casino Center Dr. S.E.  
Elizabeth, IN 47117  
(888) 766-2648  
[www.horseshoe-indiana.com](http://www.horseshoe-indiana.com)

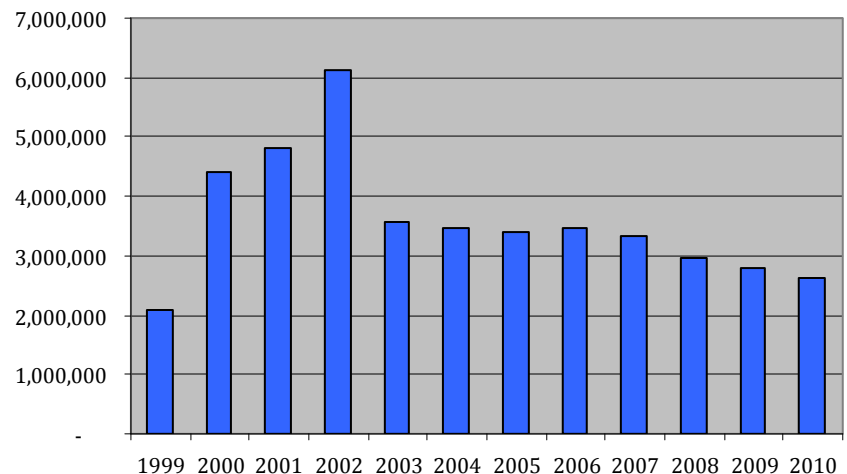


**Date Opened:** November 20, 1998  
**Gaming Space:** 86,600 sq. ft.  
**Electronic Gaming Devices:** 1,834  
**Table Game Positions:** 823  
**Restaurants:** 8  
**Hotel:** 503 Rooms  
 18-Hole Championship Golf Course  
 Conference Center  
**Admissions:** 2,626,355  
**Total Taxes:** \$91,763,223  
**Local Development Agreement Payments:** \$14,904,965  
**Total Employment:** 1,628  
**Minority Employment:** 16%  
**County Employment:** 22%  
**Indiana Employment:** 68%  
**Capital Improvement Summary:**  
 Opened Graeter's Ice Cream shop. Installed new TVs and armoires in all hotel rooms. Announced Paula Deen buffet to open around Labor Day.

Yearly Win Since Inception



Yearly Turnstile Admissions Since Inception



# INDIANA LIVE CASINO



**Richard Kline**  
*General Manager*

4200 N. Michigan Road  
Shelbyville, IN 46176  
(877) 386-4463

[www.indianalivecasino.com](http://www.indianalivecasino.com)



**Date Opened:** June 6, 2008

**Gaming Space:** 83,100 sq. ft.

**Electronic Gaming Devices:** 1,980

**Table Game Positions:** n/a

**Restaurants:** 3

Banquet and Meeting Space

**Admissions:** n/a

**Total Taxes:** \$64,838,712

**Local Development Agreement  
Payments:** n/a

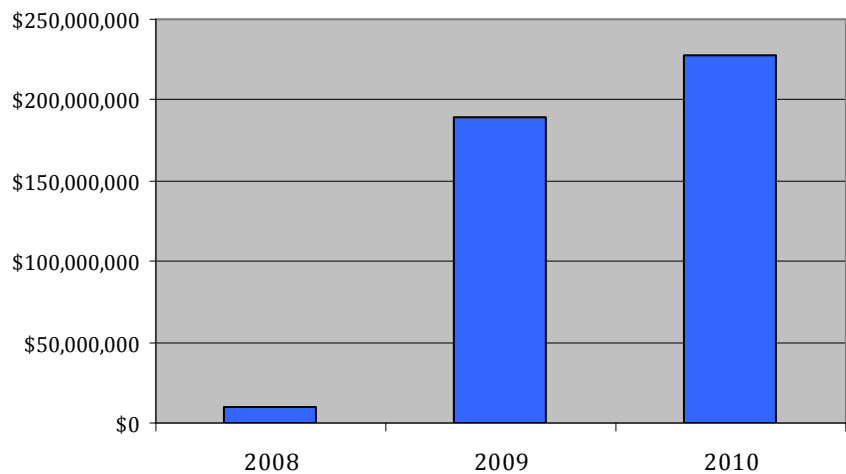
**Total Employment:** 877

**Minority Employment:** 10.94%

**County Employment:** 45.83%

**Indiana Employment:** 99.62%

Yearly Win Since Inception





# MAJESTIC STAR CASINO I



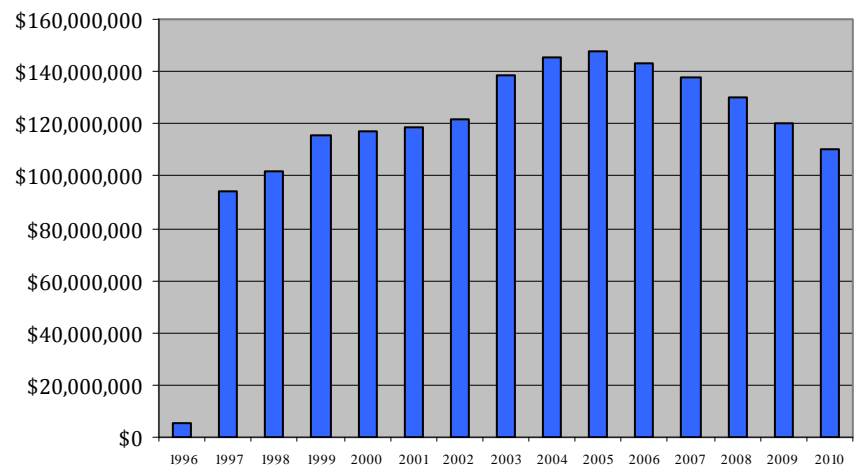
**Larry Buck**  
*General Manager*

**One Buffington Harbor Drive  
Gary, IN 47406  
(888) 225-8259  
[www.majesticstar.com](http://www.majesticstar.com)**

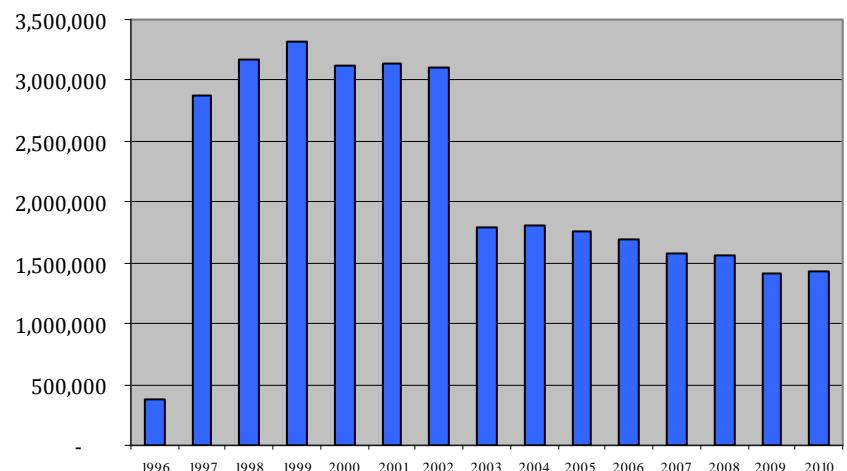


**Date Opened:** June 11, 1996  
**Gaming Space:** 43,000 sq. ft.  
**Electronic Gaming Devices:** 1,022  
**Table Game Positions:** 417  
**Restaurants:** 4  
  
**Admissions:** 1,432,452  
**Total Taxes:** \$29,897,551  
**Local Development Agreement Payments:** \$3,293,456\*  
 (\* = deposited into a segregated account for future development purposes)  
  
**Total Employment:** 960  
**Minority Employment:** 73%  
**County Employment:** 77%  
**Indiana Employment:** 85%  
  
**Capital Improvement Summary:** Completed its multi-million dollar renovation of both casino vessels. Purchased new slot machines and made upgrades to casinos, hotel, and land-based facility.

Yearly Win Since Inception



Yearly Turnstile Admissions Since Inception



# MAJESTIC STAR CASINO II



**Larry Buck**  
*General Manager*

**One Buffington Harbor Drive**  
**Gary, IN 47406**  
**(888) 225-8259**  
[www.majesticstar.com](http://www.majesticstar.com)



**Date Opened:** June 11, 1996

**Gaming Space:** 40,261 sq. ft.

**Electronic Gaming Devices:** 1,104

**Table Game Positions:** 306

**Restaurants:** 4

**Hotel:** 300 Rooms

**Admissions:** 1,432,452

**Total Taxes:** \$26,377,473

**Local Development Agreement**

**Payments:** \$2,958,012\*

(\* = deposited into a segregated account for future development purposes)

**Total Employment:** 389

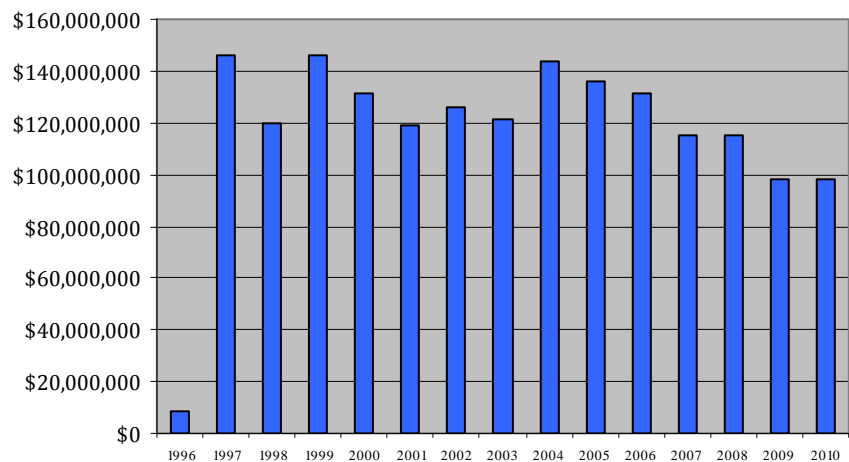
**Minority Employment:** 74%

**County Employment:** 80%

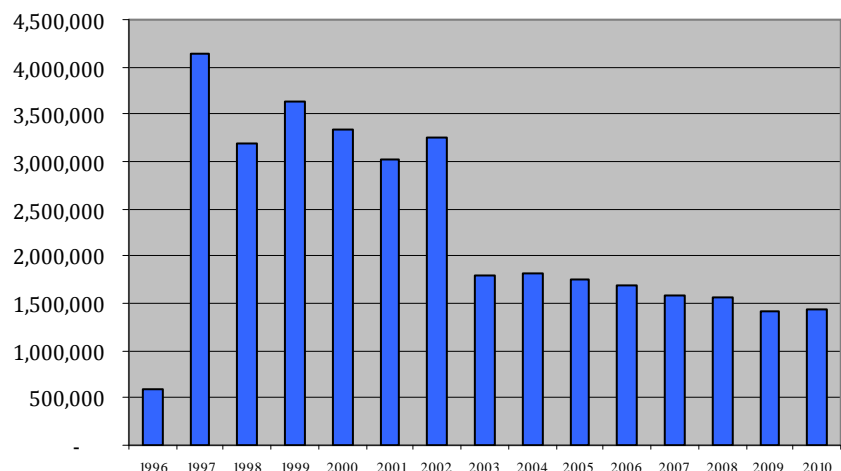
**Indiana Employment:** 90%

**Capital Improvement Summary:** See Capital Improvement Summary on previous page.

**Yearly Win Since Inception**



**Yearly Turnstile Admissions Since Inception**



# GAMING IN OTHER STATES



# 2010 GAMING REVENUE COMPARISON

These charts, along with the following pages, summarize the status of gaming in other similarly situated states.

	AGR	Gaming Space (Square Footage)	Admissions	Casinos
Nevada	\$ 9,667,223,371	unavailable	unavailable	260
New Jersey	\$ 3,779,831,446	unavailable	unavailable	11
Indiana*	\$ 2,784,293,204	847,213	26,552,775	13
Pennsylvania	\$ 2,164,839,764	958,642	unavailable	9
Louisiana	\$ 1,979,600,960	827,431	28,089,628	14
Missouri	\$ 1,748,263,923	864,800	53,799,018	13
Illinois	\$ 1,404,876,000	322,335	14,350,474	9
Mississippi	\$ 1,217,029,420	1,407,951	unavailable	30
Iowa	\$ 924,493,477	411,390	15,773,647	14

	Total Taxes	Admission Tax	Wagering Tax	Highest Marginal Rate
Pennsylvania	\$ 1,190,592,417	None	Flat	45%
Indiana*	\$ 872,686,665	\$3 or \$4	Graduated	40%
Nevada	\$ 828,345,894	None	Graduated	6.75%
Illinois	\$ 483,017,000	\$2 or \$3	Graduated	50%
Missouri	\$ 474,733,447	\$2	Flat	20%
Mississippi	\$ 287,022,738	None	Flat	12%
New Jersey	\$ 280,074,266	None	Flat	8%
Iowa	\$ 189,453,633	None	Graduated	22%

\*Two Indiana facilities, Hoosier Park and Indiana Live, do not collect admissions



# ILLINOIS GAMING BOARD



160 North LaSalle, Suite 300  
Chicago, IL 60601  
(312) 814-4700  
[www.igb.state.il.us](http://www.igb.state.il.us)

Mark Ostrowski  
*Administrator*

The Illinois Gaming Board provides regulatory oversight of riverboat casinos in the form of audit, legal, enforcement, investigative, and financial analysis activities. They are assisted in their enforcement and investigative duties by a division of the Illinois State Police.

Number of Casinos	9
Total Square Footage	322,335
Total Admissions (FY 2010)	14,350,474
Adjusted Gross Revenue (FY 2010)	\$1,404,876,000
per Admission	\$98
per Square Foot	\$4,358
Taxes Collected (FY 2010)	\$483,017,000
State	\$398,421,000
Local	\$ 84,596,000

## Tax Schedule

Graduated admissions tax based on previous calendar year admissions totals:

- \$2 for patrons of Casino Rock Island.
- \$3 for all other casinos.

A graduated wagering tax:

- 15% of AGR up to and including \$25 million;
- 22.5% of AGR in excess of \$25 million but not exceeding \$50 million;
- 27.5% of AGR in excess of \$50 million but not exceeding \$75 million;
- 32.5% of AGR in excess of \$75 million but not exceeding \$100 million;
- 37.5% of AGR in excess of \$100 million but not exceeding \$150 million;
- 45% of AGR in excess of \$150 million but not exceeding \$200 million;
- 50% of AGR in excess of \$200 million.

An amount equal to 5% of the AGR and \$1 of the admission tax is credited to local government.

# IOWA RACING AND GAMING COMMISSION



717 East Court, Suite B  
Des Moines, IA 50309  
(515) 281-7352  
[www.iowa.gov/irgc](http://www.iowa.gov/irgc)

Jack P. Ketterer  
*Administrator*

The Iowa Racing and Gaming Commission administers the laws and rules on pari-mutuel wagering at racetracks and gambling at excursion gambling boats, racetrack enclosures, and gambling structures to protect the public and assure the integrity of licensed facilities and participants.

Number of Casinos	14
Total Square Footage	411,390
Total Admissions (FY 2010)	15,773,647
Adjusted Gross Revenue (FY 2010)	\$929,493,477
per Admission	\$58
per Square Foot	\$2,259
Taxes Collected (FY 2010)	\$189,453,633
State	\$180,158,695
Local	\$ 9,294,938

## Tax Schedule

No admission tax.

A graduated wagering tax:

- 5% of AGR up to \$1 million;
- 10% of AGR between \$1 million and \$3 million;
- 22% of AGR above \$3 million.

Of this, 1% of AGR is distributed to local government.

# LOUISIANA GAMING CONTROL BOARD



4307 Bluebonnet Centre Boulevard,  
 Suite A  
 Baton Rouge, LA 70809  
 (225) 295-8450  
<http://lgcb.dps.louisiana.gov/>

Dane K. Morgan  
*Chairman*

The Louisiana Gaming Control Board shares responsibility for riverboat gaming with the Louisiana State Police Gaming Enforcement Division. It is also responsible for all other aspects of gaming in Louisiana, including video gaming machines, racetracks, and a single land-based casino.

Number of Casinos	14
Total Square Footage	827,431
Total Admissions (FY 2010)	28,089,628
Adjusted Gross Revenue (FY 2010)	\$1,979,600,960
per Admission	\$70
per Square Foot	\$2,392
Taxes Collected (FY 2010)	\$426,067,745
State	\$426,067,745
Local	unavailable*

## Tax Schedule

- No admissions tax.

A graduated wagering tax for Bally's Casino:

- 18.5% of AGR up to \$6 million per month;
- 20.5% of AGR between \$6 million and \$8 million per month;
- 21.5% of AGR above \$8 million per month.

A flat wagering tax for all other licensees:

- 21.5% of AGR

\*The Louisiana Gaming Control Board does not keep track of taxes collected by local governments through local development agreements.



620 North St., Suite 200  
Jackson, MS 39225  
(601) 576-3800  
[www.mgc.state.ms.us](http://www.mgc.state.ms.us)

Larry Gregory  
*Executive Director*

The Mississippi Gaming Commission establishes and enforces regulations under the authority of those laws in such a manner that will ensure the integrity of the State of Mississippi and maintain the public confidence in both the charitable gaming and casino gaming industries.

Number of Casinos	30
Total Square Footage	1,407,951
Total Admissions (FY 2010)	n/a
Adjusted Gross Revenue (FY 2010)	\$1,217,029,420
per Admission	n/a
per Square Foot	\$864
Taxes Collected (FY 2010)	\$287,022,738
State	\$191,199,293
Local	\$ 95,823,445

## Tax Schedule

No admission tax.

A flat wagering tax:

- 8% of AGR to state government;
- 3.2% of AGR to local government.



# MISSOURI GAMING COMMISSION



3417 Knipp Drive, Box 1847  
Jefferson City, MO 65109  
(573) 526-4080  
[www.mgc.dps.mo.gov](http://www.mgc.dps.mo.gov)

Roger Stottlemire  
*Executive Director*

The Missouri Gaming Commission regulates riverboat gaming and charitable bingo. The Commission contracts with the Missouri Highway Patrol to provide enforcement and regulatory services, although the salaries of enforcement officers are paid from the Commission budget.

Number of Casinos	13
Total Square Footage	864,800
Total Admissions (FY 2010)	53,799,018
Adjusted Gross Revenue (FY 2010)	\$1,748,263,923
per Admission	\$32
per Square Foot	\$2,022
Taxes Collected (FY 2010)	\$474,733,447
State	\$384,220,893
Local	\$ 90,512,554

## Tax Schedule

An admissions tax of \$2:

- \$1 to state government;
- \$1 to local government.

A flat wagering tax:

- 21% of AGR

10% of the wagering tax (2% of AGR) is transferred to local government.

# PENNSYLVANIA GAMING CONTROL BOARD



P.O. Box 69060  
Harrisburg, PA 17106  
(717) 346-8300  
[www.pgcb.state.pa.us](http://www.pgcb.state.pa.us)

Gregory C. Fajt  
*Chairman*

The Pennsylvania Gaming Control Board is responsible for ensuring the integrity of legalized gaming, fulfilling the objectives of limited gaming in Pennsylvania to deliver a significant source of revenue, assisting the horse racing industry, providing broad economic opportunities, and enhancing tourism.

Number of Casinos	9
Total Square Footage	958,642
Total Admissions (FY 2010)	unavailable
Adjusted Gross Revenue (FY 2010)	\$2,164,839,764
per Admission	n/a
per Square Foot	\$2,258
Taxes Collected (FY 2010)	\$1,190,592,417
State	\$1,103,998,826
Local	\$ 86,593,591

## Tax Schedule

No admissions tax.

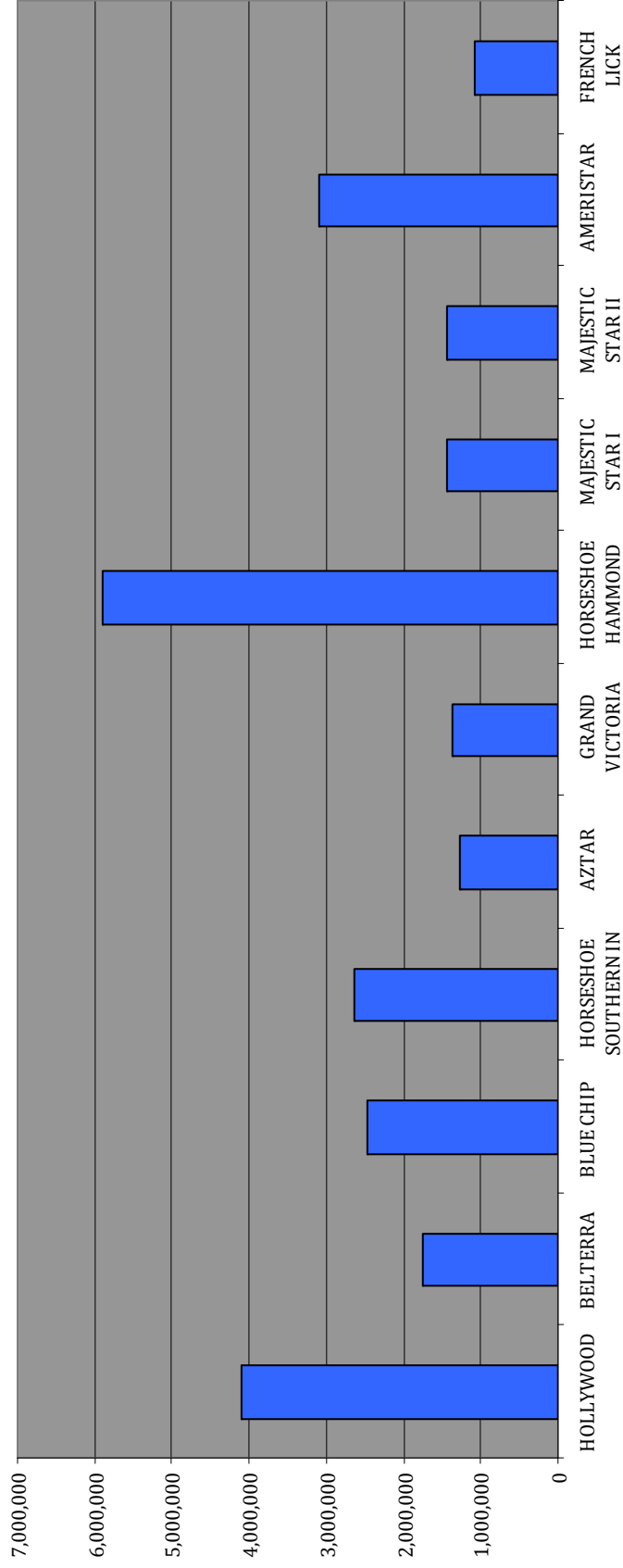
A flat wagering tax:

- 34% to state gaming fund;
- 12% to horse racing industry;
- 5% to economic development;
- 4% to local and county governments.

# APPENDIX



# 2010 TOTAL ADMISSIONS PER CASINO



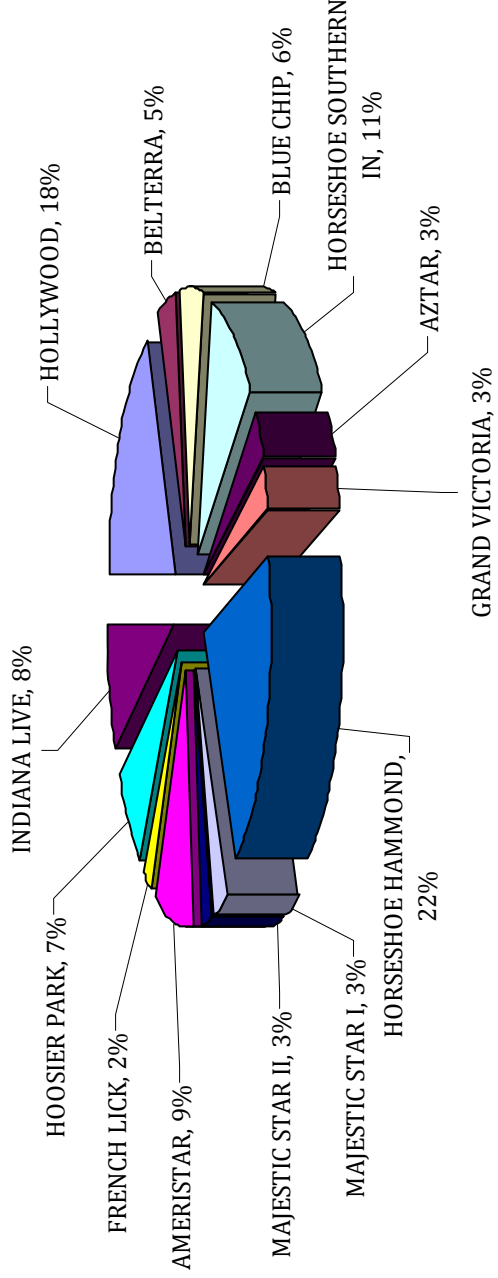
	HOLLYWOOD	BELTERRA	BLUE CHIP	HORSESHOE SOUTHERN IN	AZTAR	GRAND VICTORIA	HORSESHOE HAMMOND	MAJESTIC STAR I	MAJESTIC STAR II	AMERISTAR	FRENCH LICK	GRAND VICTORIA
ADMISSIONS	4,095,570	1,761,043	2,477,282	2,626,355	1,274,179	2,477,282	3,087,400	2,626,355	1,084,795	1,274,179	1,084,795	1,377,372
ADMISSIONS	5,903,875	1,432,452	1,432,452	3,087,400		1,432,452	3,087,400		1,084,795			
TOTAL ADMISSIONS FOR ALL RIVERBOATS			26,552,775									





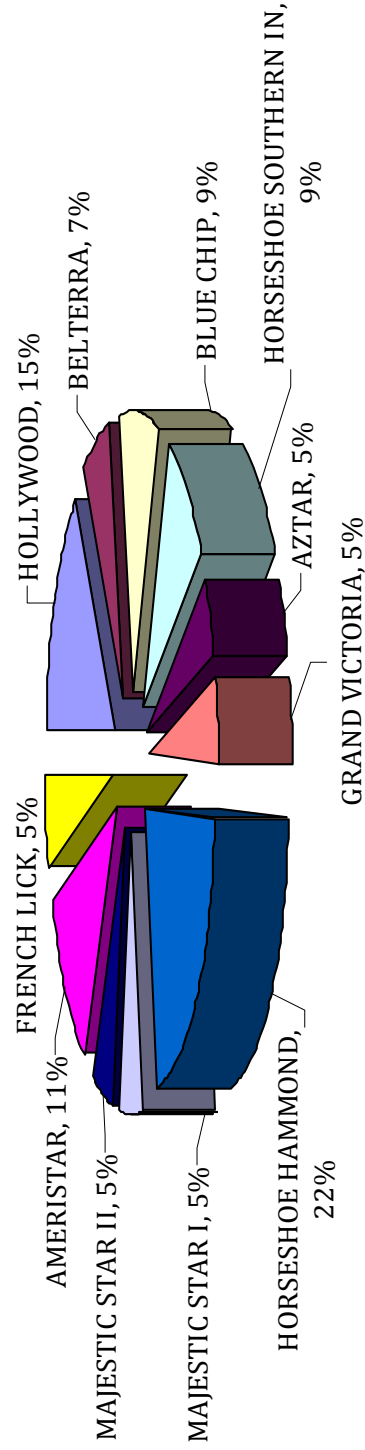
# 2010 WAGERING TAX REPORTED

TAX REPORTED	HOLLYWOOD	BELTERRA	BLUE CHIP	HORSESHOE SOUTHERN IN	HORSESHOE AZTAR	CASINO VICTORIA	HORSESHOE HAMMOND	MAJESTIC STAR I	MAJESTIC STAR II	AMERISTAR	FRENCH LICK	HOOSIER PARK	INDIANA LIVE	GRAND TOTAL
JULY	7,653,070	2,009,760	2,581,215	3,888,653	1,554,219	1,484,728	7,724,195	1,472,517	1,265,776	3,402,142	1,135,833	4,459,387	4,785,387	43,417,056
AUGUST	9,665,297	2,002,778	2,685,873	4,903,667	1,427,239	1,375,544	10,884,595	1,436,103	1,123,461	4,454,200	1,101,077	4,268,175	4,655,636	49,983,646
SEPTEMBER	10,792,679	2,603,122	2,784,223	6,073,642	1,621,206	1,428,380	12,487,544	1,454,676	1,191,911	4,967,319	991,095	3,932,879	4,562,609	54,841,284
OCTOBER	11,575,117	2,648,831	3,676,670	7,115,275	1,865,965	1,757,064	14,842,170	1,651,533	1,539,406	6,367,237	1,168,578	4,180,990	4,723,465	63,112,300
NOVEMBER	12,317,085	2,794,825	3,492,575	6,560,626	1,775,050	1,616,476	14,322,867	1,654,248	1,436,098	5,977,364	1,202,987	3,809,709	4,397,675	61,357,585
DECEMBER	12,400,273	2,908,005	3,861,584	6,465,241	2,162,675	1,518,746	13,686,470	1,524,604	1,265,609	6,535,255	1,365,073	3,673,383	4,723,369	62,090,287
JANUARY	12,576,009	3,231,894	3,984,910	7,117,592	2,329,061	1,968,531	15,828,701	2,047,629	1,695,372	6,674,735	1,299,575	4,563,133	5,456,152	68,773,295
FEBRUARY	12,442,662	3,290,093	4,383,367	8,625,813	2,388,785	1,800,274	16,489,409	2,437,056	2,218,691	7,632,739	1,530,270	4,887,710	5,919,674	74,046,543
MARCH	14,017,061	3,833,932	4,559,834	8,069,469	3,046,698	2,277,377	18,603,046	3,011,453	2,402,019	6,757,342	1,765,838	5,362,936	6,671,799	80,378,806
APRIL	12,702,593	3,618,995	4,685,355	8,819,068	2,773,801	2,549,005	17,021,131	3,060,070	2,648,110	6,658,748	1,628,338	5,328,341	5,918,340	77,411,895
MAY	13,604,850	3,771,365	5,273,854	8,661,735	3,030,665	2,563,506	17,763,180	3,140,881	2,830,752	7,571,121	1,834,437	5,720,692	6,532,681	82,299,718
JUNE	12,460,109	3,451,781	5,028,623	7,583,377	2,739,551	2,327,373	15,098,124	2,709,426	2,462,913	6,776,966	1,862,421	5,238,716	6,491,749	74,231,130
<b>TOTAL</b>	<b>\$142,206,807</b>	<b>\$36,165,382</b>	<b>\$46,998,084</b>	<b>\$83,884,158</b>	<b>\$26,714,914</b>	<b>\$22,667,004</b>	<b>\$174,701,430</b>	<b>\$25,600,195</b>	<b>\$22,080,117</b>	<b>\$73,775,169</b>	<b>\$16,885,522</b>	<b>\$55,426,052</b>	<b>\$64,838,712</b>	<b>\$791,943,546</b>



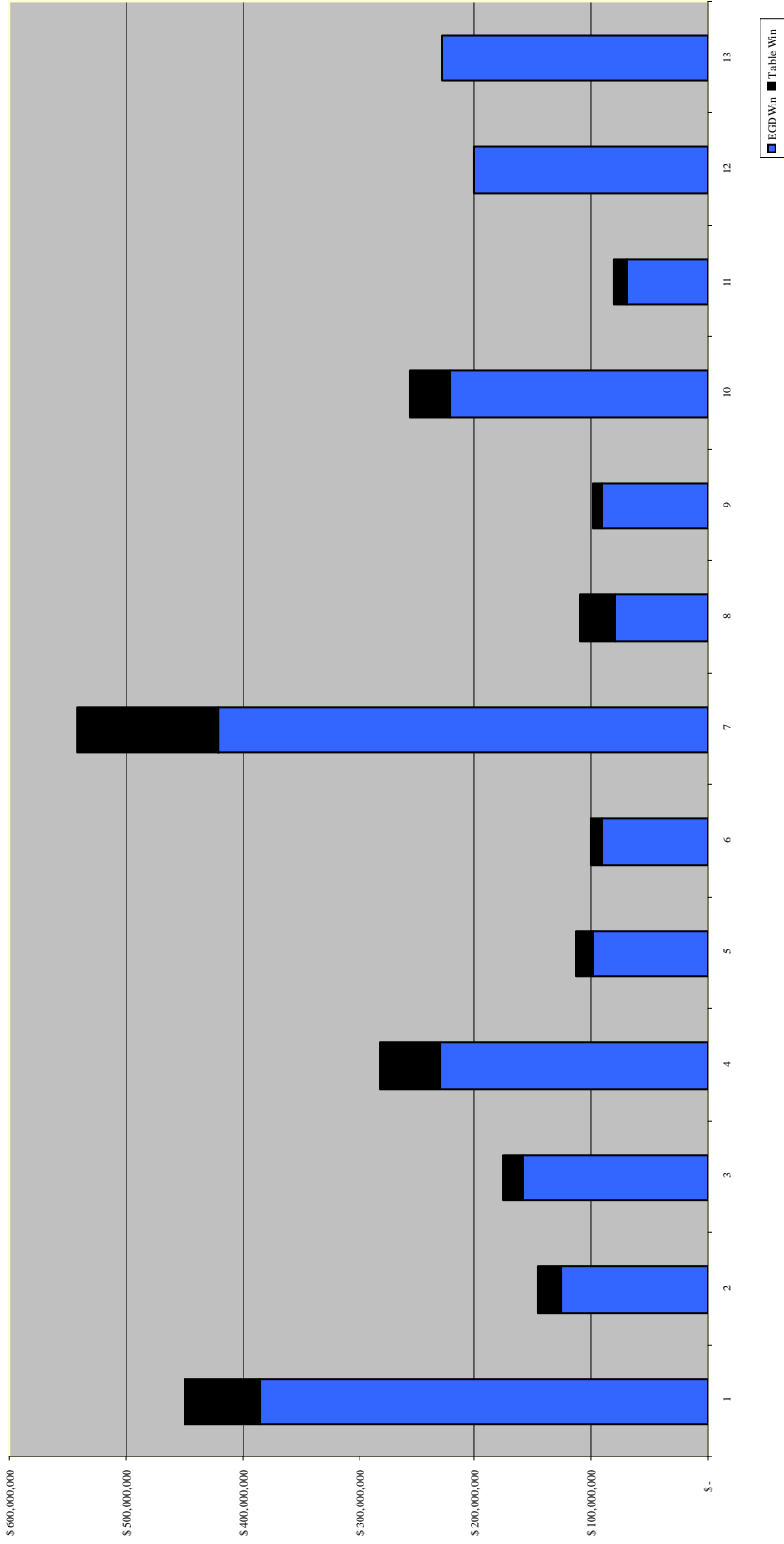
# 2010 ADMISSION TAX REPORTED

TAX REPORTED	HOLLYWOOD	BELTERRA	BLUE CHIP	HORSESHOE SOUTHERN IN	CASINO AZTAR	GRAND VICTORIA	HORSESHOE HAMMOND	MAJESTIC STAR I	MAJESTIC STAR II	AMERISTAR	FRENCH LICK	GRAND TOTAL
JULY	1,354,947	508,680	708,273	791,832	357,981	408,810	1,408,062	397,620	397,620	834,510	447,824	7,616,159
AUGUST	1,134,906	499,533	647,325	703,542	344,649	375,855	1,392,171	378,096	378,096	845,502	421,512	7,121,187
SEPTEMBER	991,350	453,840	589,536	626,805	313,317	361,650	1,379,085	349,443	349,443	786,252	370,260	6,570,981
OCTOBER	1,018,989	453,240	616,377	663,882	318,111	364,731	1,441,296	322,194	322,194	797,730	382,448	6,701,192
NOVEMBER	943,392	421,797	558,435	580,554	296,589	337,905	1,349,466	293,991	293,991	741,966	329,396	6,147,482
DECEMBER	931,575	390,396	526,215	600,786	311,175	293,712	1,303,803	265,404	265,404	747,786	344,400	5,980,656
JANUARY	993,177	403,710	556,257	608,133	302,397	329,823	1,395,900	318,999	318,999	793,896	322,048	6,343,339
FEBRUARY	941,142	398,361	615,774	698,685	315,402	271,956	1,506,582	363,513	363,513	737,349	313,256	6,525,533
MARCH	1,059,411	473,502	659,034	706,944	330,273	366,663	1,626,507	404,925	404,925	773,055	354,064	6,099,892
APRIL	937,242	423,729	658,425	647,403	303,768	337,770	1,639,353	400,764	400,764	718,917	342,936	5,837,829
MAY	1,031,274	439,956	667,515	666,594	325,029	351,477	1,710,096	421,392	421,392	763,305	373,236	7,171,266
JUNE	949,305	416,385	628,860	583,905	303,846	331,764	1,559,304	381,015	381,015	721,923	337,800	6,594,951
<b>TOTAL</b>	<b>\$12,286,710</b>	<b>\$5,283,129</b>	<b>\$7,431,846</b>	<b>\$7,879,065</b>	<b>\$3,822,537</b>	<b>\$4,132,116</b>	<b>\$17,711,625</b>	<b>\$4,297,356</b>	<b>\$4,297,356</b>	<b>\$9,262,200</b>	<b>\$4,339,180</b>	<b>\$80,743,120</b>





# 2010 TOTAL WIN PER CASINO



	HOLLYWOOD	BELTERRA	BLUE CHIP	HORSESHOE SOUTHERN IN	AZTAR	HORSESHOE HAMMOND
TABLE GAME WIN	\$ 64,394,632	\$ 19,869,397	\$ 18,787,048	\$ 52,967,887	\$ 15,986,856	\$ 122,066,114
EGD WIN	\$ 384,955,793	\$ 125,497,818	\$ 158,231,135	\$ 228,957,669	\$ 97,977,668	\$ 420,060,613
TOTAL WIN	\$ 449,350,425	\$ 145,367,215	\$ 177,018,183	\$ 281,925,556	\$ 113,964,524	\$ 542,126,727

	MAJESTIC STAR I	MAJESTIC STAR II	AMERISTAR	FRENCH LICK	HOOSIER PARK	INDIANA LIVE
TABLE GAME WIN	\$ 30,188,808	\$ 7,574,423	\$ 33,825,379	\$ 12,295,792	N/A	N/A
EGD WIN	\$ 80,010,603	\$ 90,762,354	\$ 221,002,260	\$ 68,984,853	\$ 201,116,846	\$ 228,125,275
TOTAL WIN	\$ 110,199,411	\$ 98,336,777	\$ 254,827,639	\$ 81,280,645	\$ 201,116,846	\$ 228,125,275

STATE-WIDE WIN - TABLE GAMES \$388,165,313  
 STATE-WIDE WIN - EGD \$2,396,127,891  
**TOTAL STATEWIDE WIN \$2,784,293,204**

# 2010 GAMING OPERATIONS

## EGD SUMMARY

EGDs	UNITS*	COIN IN	WIN
0	19	0	5,316,751
1 CENT	9,734	8,261,028,571	965,549,304
2 CENT	1,943	2,076,886,927	242,779,528
3 CENT	105	115,871,492	13,994,561
5 CENT	1,614	1,669,758,173	167,194,014
10 CENT	152	166,346,040	14,444,779
25 CENT	4,607	5,357,171,175	398,123,640
50 CENT	586	603,694,593	52,131,428
\$1	3,515	6,050,030,676	416,127,317
\$2	44	135,668,232	4,596,588
\$5	622	1,983,727,284	91,433,481
\$10	43	146,468,692	5,562,234
\$20	N/A	0	0
\$25	85	310,251,671	13,427,609
\$50	1	8,369,465	329,805
\$100	36	111,076,400	5,199,257
\$500	3	979,100	-181,479
\$1,000	2	88,000	54,900
Other**	N/A	0	44,174
<b>TOTAL</b>	<b>23,111</b>	<b>\$26,997,416,491</b>	<b>\$2,396,127,891</b>

\* As of June 30, 2010

\*\* Tournament receipts

Totals may include minor variations due to rounding.

## TABLE GAMES SUMMARY

TABLE GAMES	UNITS*	DROP	WIN
Baccarat	57	325,715,909	50,538,388
Big Six	3	1,326,536	648,471
Blackjack/21	329	987,273,662	141,607,521
Craps	51	301,943,533	56,126,304
Non Traditional	1	179,429	39,731
Poker***	109	281,230,769	68,486,084
Poker Room**	155	32,208,831	32,207,931
Roulette	47	146,717,371	36,107,897
Other****	N/A	0	2,402,986
<b>TOTAL</b>	<b>752</b>	<b>\$2,076,596,040</b>	<b>\$388,165,313</b>

\* As of June 30, 2010

\*\* Traditional Poker

\*\*\* Includes Caribbean Stud, Let It Ride, Pai Gow, 3 Card, Boston 5 Stud, 3-5-7, Wild Hold Em Fold Em, Crazy 4, and 2-2-1

\*\*\*\* Tournament receipts





# 2010 SUMMARY OF TABLE GAME ACTIVITY

UNITS*	HOLLYWOOD	BELTERRA	BLUE CHIP	HORSESHOE SOUTHERN IN	CASINO AZTAR	GRAND VICTORIA	HORSESHOE HAMMOND	MAJESTIC STARI	MAJESTIC STAR II	AMERISTAR	FRENCH LICK
Baccarat	4	N/A	1	3	N/A	N/A	23	14	N/A	11	1
Big Six	1	N/A	N/A	1	N/A	1	N/A	N/A	N/A	N/A	N/A
Blackjack/21	53	27	24	43	21	25	47	30	7	24	28
Craps	8	4	4	8	4	2	9	2	2	4	4
Non Traditional	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1	N/A	N/A	N/A
Poker***	15	11	9	16	4	7	22	9	2	8	6
Poker Room**	41	9	8	30	12	N/A	34	N/A	21	N/A	N/A
Roulette	8	4	4	7	3	2	10	2	1	3	3
Other	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>TOTAL</b>	<b>130</b>	<b>55</b>	<b>50</b>	<b>108</b>	<b>44</b>	<b>37</b>	<b>145</b>	<b>58</b>	<b>33</b>	<b>50</b>	<b>42</b>

## DROP

Baccarat	12,355,593	119,783	3,981,414	11,156,118	N/A	N/A	159,616,372	70,234,838	N/A	67,344,313	907,478
Big Six	958,806	N/A	N/A	288,534	N/A	79,196	N/A	N/A	N/A	N/A	N/A
Blackjack/21	155,043,758	64,062,774	47,970,221	131,049,538	38,551,919	29,058,805	287,152,028	77,262,637	12,256,876	108,363,219	36,501,887
Craps	45,014,390	21,408,103	12,317,940	46,151,635	12,958,439	13,793,014	94,489,357	11,717,826	6,133,008	24,937,224	13,022,597
Non Traditional	N/A	N/A	N/A	N/A	N/A	N/A	N/A	179,429	N/A	N/A	N/A
Poker***	47,915,965	21,170,236	23,895,818	42,062,695	12,228,814	10,209,340	74,751,735	16,803,652	2,195,942	15,903,984	14,092,588
Poker Room**	7,543,136	1,014,915	1,572,956	4,957,006	1,727,775	22,708	12,733,235	N/A	2,637,100	N/A	N/A
Roulette	26,282,325	8,702,802	5,793,657	16,708,856	6,249,421	2,998,835	54,911,080	5,011,456	2,436,205	12,743,527	4,879,207
Other	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>TOTAL</b>	<b>\$295,113,973</b>	<b>\$116,478,613</b>	<b>\$95,532,006</b>	<b>\$252,374,382</b>	<b>\$71,716,368</b>	<b>\$56,161,898</b>	<b>\$683,653,807</b>	<b>\$181,209,838</b>	<b>\$25,659,131</b>	<b>\$229,292,267</b>	<b>\$69,403,757</b>

## WIN

Baccarat	2,834,119	34,054	585,101	2,176,439	N/A	N/A	24,461,920	9,246,078	N/A	10,982,746	217,931
Big Six	445,185	N/A	N/A	160,732	N/A	42,554	N/A	N/A	N/A	N/A	N/A
Blackjack/21	25,441,970	7,050,633	6,816,324	20,431,124	6,488,877	4,373,591	38,856,702	12,745,151	2,133,795	12,643,944	4,625,410
Craps	9,406,758	4,665,850	2,478,862	11,615,857	2,933,574	2,479,660	13,238,436	2,662,337	1,307,150	2,847,587	2,490,233
Non Traditional	N/A	N/A	N/A	N/A	N/A	N/A	N/A	39,731	N/A	N/A	N/A
Poker***	10,628,953	5,210,448	5,688,828	9,391,279	3,274,047	2,597,107	19,074,432	4,109,755	545,804	4,304,405	3,661,026
Poker Room**	7,543,136	1,014,915	1,572,956	4,956,106	1,727,775	22,708	12,733,235	N/A	2,637,100	N/A	N/A
Roulette	7,018,687	1,893,497	1,574,972	4,235,758	1,562,583	693,357	12,791,894	1,385,756	603,504	3,046,697	1,301,192
Other	1,075,824	N/A	70,005	592	N/A	N/A	909,495	N/A	347,070	N/A	N/A
<b>TOTAL</b>	<b>\$64,394,632</b>	<b>\$19,869,397</b>	<b>\$18,787,048</b>	<b>\$52,967,887</b>	<b>\$15,986,856</b>	<b>\$10,208,977</b>	<b>\$122,066,114</b>	<b>\$30,188,808</b>	<b>\$7,574,423</b>	<b>\$3,825,379</b>	<b>\$12,295,792</b>

\* As of 6/30/10

\*\* Traditional Poker

\*\*\* Includes Caribbean Stud/Draw, Let It Ride, Pai Gow, 3 Card, Boston 5 Stud, 3-5-7, Wild Hold em Fold Em, Crazy 4, and 2-2-1.

Totals may include minor variations due to rounding.



# SUMMARY OF EGD ACTIVITY

UNITS	AMERISTAR	BELTERRA	BLUE CHIP	CASINO AZTAR	FRENCH LICK	GRAND VICTORIA	HOLLYWOOD	HOOSIER PARK	HORSESHOE HAMMOND	HORSESHOE SOUTHERN INDIANA	INDIANA LIVE	MAJESTIC STAR I	MAJESTIC STAR II
0	N/A	N/A	N/A	N/A	3	N/A	N/A	4	N/A	2	10	N/A	N/A
1 cent	1319	826	594	441	554	853	1098	569	706	617	883	646	628
2 cent	46	N/A	192	10	145	N/A	377	184	503	155	231	43	57
3 cent	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	105	N/A	N/A	N/A	N/A
nickel	73	43	173	73	118	44	176	134	436	104	170	36	34
10 cent	N/A	N/A	N/A	N/A	N/A	N/A	99	22	16	10	N/A	5	N/A
25 cent	174	268	515	172	280	209	694	464	630	519	319	97	266
50 cent	34	57	36	13	35	29	138	82	42	75	29	7	9
\$1	229	239	395	148	125	198	466	297	612	289	266	162	89
\$2	N/A	N/A	N/A	N/A	1	N/A	18	N/A	14	N/A	N/A	N/A	11
\$5	38	39	51	34	20	44	130	54	62	55	67	18	10
\$10	N/A	6	N/A	3	4	2	25	N/A	2	N/A	1	N/A	N/A
\$20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25	6	7	7	2	5	6	17	8	13	5	3	6	N/A
\$50	N/A	N/A	N/A	N/A	N/A	N/A	1	N/A	N/A	N/A	N/A	N/A	N/A
\$100	4	5	2	2	2	3	5	2	6	2	1	2	N/A
\$500	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	2	1	N/A	N/A	N/A
\$1,000	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	2	N/A	N/A	N/A	N/A
other	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>TOTAL</b>	<b>1,923</b>	<b>1,490</b>	<b>1,965</b>	<b>898</b>	<b>1,292</b>	<b>1,388</b>	<b>3,244</b>	<b>1,820</b>	<b>3,151</b>	<b>1,834</b>	<b>1,980</b>	<b>1,022</b>	<b>1,104</b>

COIN IN	AMERISTAR	BELTERRA	BLUE CHIP	CASINO AZTAR	FRENCH LICK	GRAND VICTORIA	HOLLYWOOD	HOOSIER PARK	HORSESHOE HAMMOND	HORSESHOE SOUTHERN INDIANA	INDIANA LIVE	MAJESTIC STAR I	MAJESTIC STAR II
0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1 cent	1,327,411,728	647,270,616	312,315,224	357,883,180	307,531,005	637,853,006	891,216,217	659,307,975	671,060,522	810,428,424	755,747,948	388,198,992	494,803,734
2 cent	25,732,809	N/A	184,879,888	11,827,497	93,678,092	N/A	459,412,703	204,762,423	651,021,076	116,616,216	257,280,956	22,616,674	49,058,593
3 cent	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	103,562,902	N/A	12,308,590	N/A	N/A
nickel	114,407,353	53,236,902	149,297,589	98,176,937	52,087,187	22,200,866	155,772,999	126,379,872	477,510,714	108,186,171	153,799,701	88,623,159	70,078,723
10 cent	141,516	N/A	N/A	N/A	N/A	N/A	117,908,277	8,735,863	20,081,836	6,344,260	11,904,130	1,230,158	N/A
25 cent	262,268,887	376,014,169	551,579,466	204,923,990	184,236,293	161,340,263	941,863,036	501,698,450	785,997,119	520,316,641	476,029,376	163,037,641	227,865,844
50 cent	39,302,068	45,125,748	30,937,764	18,570,785	20,770,289	18,750,836	153,242,597	72,393,018	64,016,486	47,664,367	72,384,770	11,740,654	8,795,211
\$1	431,224,187	251,322,189	546,096,741	240,804,701	119,076,367	189,969,621	1,095,775,269	485,974,753	1,208,866,561	663,565,672	501,764,778	203,491,490	112,098,347
\$2	N/A	N/A	N/A	N/A	N/A	N/A	29,725,416	N/A	N/A	N/A	43,293,171	N/A	6,908,400
\$5	61,651,580	80,256,815	95,374,450	88,892,710	31,661,725	58,237,250	394,297,147	368,378,828	164,529,720	165,508,285	426,595,849	32,720,820	15,622,105
\$10	N/A	12,489,180	N/A	8,807,010	8,063,270	462,030	67,480,449	N/A	16,635,550	N/A	32,531,203	N/A	N/A
\$20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25	4,245,875	8,756,300	17,877,400	6,791,825	4,360,400	13,972,365	69,644,925	98,793,476	46,157,830	11,016,675	23,691,275	4,943,325	N/A
\$50	N/A	N/A	N/A	N/A	N/A	N/A	6,999,515	N/A	N/A	N/A	1,369,950	N/A	N/A
\$100	2,236,800	18,439,100	2,062,200	9,018,600	2,079,500	11,790,700	31,181,800	3,688,400	13,049,600	9,526,300	7,303,300	700,100	N/A
\$500	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	141,500	326,500	511,100	N/A	N/A
\$1,000	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	88,000	N/A	N/A	N/A	N/A
other	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>TOTAL</b>	<b>\$2,268,622,803</b>	<b>\$1,492,911,019</b>	<b>\$1,890,420,722</b>	<b>\$1,045,697,235</b>	<b>\$823,544,128</b>	<b>\$1,114,576,937</b>	<b>\$4,414,520,350</b>	<b>\$2,530,113,058</b>	<b>\$4,278,458,587</b>	<b>\$2,459,499,511</b>	<b>\$2,776,518,171</b>	<b>\$917,303,013</b>	<b>\$985,230,957</b>

WIN	AMERISTAR	BELTERRA	BLUE CHIP	CASINO AZTAR	FRENCH LICK	GRAND VICTORIA	HOLLYWOOD	HOOSIER PARK	HORSESHOE HAMMOND	HORSESHOE SOUTHERN INDIANA	INDIANA LIVE	MAJESTIC STAR I	MAJESTIC STAR II
0	N/A	N/A	N/A	N/A	218,772	N/A	N/A	1,242,200	515,360	75,664	3,264,755	N/A	N/A
1 cent	156,026,260	71,507,052	38,842,665	43,354,279	32,384,747	59,631,422	114,148,563	71,948,320	83,870,622	97,611,495	92,420,225	47,570,805	56,232,849
2 cent	3,488,043	N/A	21,888,493	1,679,348	8,808,979	N/A	54,038,934	23,275,653	82,159,693	15,397,750	23,305,984	2,842,783	5,893,868
3 cent	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	13,994,561	N/A	N/A	N/A	N/A
nickel	10,459,364	4,591,823	16,112,943	10,262,967	3,967,391	1,882,479	16,433,621	12,676,956	54,139,472	12,415,406	16,589,801	3,618,953	4,042,838
10 cent	12,870	N/A	N/A	N/A	N/A	N/A	11,159,071	822,873	1,969,229	345,809	N/A	134,927	N/A
25 cent	16,441,483	21,711,219	36,958,363	17,700,441	12,323,480	10,939,002	73,087,021	36,632,518	71,183,230	39,379,877	36,640,855	9,505,022	15,621,129
50 cent	3,393,098	3,607,680	2,486,253	1,881,884	1,491,030	1,543,017	14,122,892	6,896,574	5,859,621	5,880,698	3,479,321	621,049	868,311
\$1	27,655,366	16,614,800	35,622,226	16,693,537	7,310,229	12,769,979	72,950,640	34,120,287	87,850,227	47,100,499	36,925,643	13,692,669	6,821,215
\$2	N/A	N/A	N/A	N/A	N/A	N/A	1,822,790	N/A	2,182,846	N/A	N/A	N/A	590,952
\$5	2,928,341	4,954,654	5,320,767	5,029,022	1,455,810	3,007,755	19,768,671	11,108,751	12,153,028	9,559,418	13,922,082	1,533,990	691,192
\$10	N/A	788,391	N/A	619,990	437,040	400	2,865,409	N/A	757,903	N/A	93,101	N/A	N/A
\$20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25	264,480	881,144	794,025	449,100	327,675	379,850	2,952,110	2,086,114	2,851,590	993,630	1,167,786	280,105	N/A
\$50	N/A	N/A	N/A	N/A	N/A	N/A	329,805	N/A	N/A	N/A	N/A	N/A	N/A
\$100	332,955	841,055	205,400	307,100	259,700	291,100	1,276,266	306,600	483,329	413,904	271,548	210,300	N/A
\$500	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	35,002	-216,481	N/A	N/A	N/A
\$1,000	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	54,900	N/A	N/A	N/A	N/A
other	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	44,174	N/A	N/A
<b>TOTAL</b>	<b>\$221,002,260</b>	<b>\$125,497,818</b>	<b>\$158,231,135</b>	<b>\$97,977,668</b>	<b>\$68,984,853</b>	<b>\$90,445,004</b>	<b>\$384,955,793</b>	<b>\$201,116,846</b>	<b>\$420,060,613</b>	<b>\$228,957,669</b>	<b>\$228,125,275</b>	<b>\$80,010,603</b>	<b>\$90,762,354</b>





# 2010 GRADUATED TAX STATUS

North Boats	Rate	Date of Change
Blue Chip	15%	7/1/2009
	20%	8/15/2009
	25%	10/6/2009
	30%	11/28/2009
	35%	5/7/2010
Horseshoe Hammond	15%	7/1/2009
	20%	7/17/2009
	25%	8/4/2009
	30%	8/22/2009
Majestic Star I	35%	10/16/2009
	15%	7/1/2009
	20%	9/19/2009
	25%	12/26/2009
Majestic Star II	30%	3/15/2010
	35%	
	15%	7/1/2009
	20%	10/3/2009
Ameristar	25%	1/22/2010
	30%	4/11/2010
	35%	
	15%	7/1/2009
	20%	8/3/2009
	25%	9/6/2009
	30%	10/11/2009
	35%	1/29/2010

South Boats	Rate	Date of Change
Hollywood	15%	7/1/2009
	20%	7/17/2009
	25%	8/5/2009
	30%	8/25/2009
	35%	10/27/2009
Horseshoe Southern Indiana	15%	7/1/2009
	20%	7/31/2009
	25%	8/31/2009
	30%	10/1/2009
Belterra	35%	1/14/2010
	15%	7/1/2009
	20%	8/29/2009
	25%	10/26/2009
Casino Aztar	30%	1/1/2010
	35%	
	15%	7/1/2009
	20%	9/16/2009
Grand Victoria	25%	12/26/2009
	30%	2/27/2010
	35%	
	15%	7/1/2009
French Lick	20%	9/19/2009
	25%	12/26/2009
	30%	3/28/2010
	35%	
	15%	7/1/2009
	20%	10/27/2009
	25%	2/12/2010
	30%	5/31/2010
	35%	

Racinos	Rate	Date of Change
Hoosier Park	25%	7/1/2009
	30%	1/6/2010
	35%	6/28/2010
Indiana Live	25%	7/1/2009
	30%	12/15/2009
	35%	5/16/2010

### Casino AGR

Less than \$25 million	Rate
\$25 - \$50 million	15%
\$50 - \$75 million	20%
\$75 - \$150 million	25%
\$150 - \$600 million	30%
Over \$600 million	35%
	40%

### Racino AGR

Less than \$100 million	Rate
\$100 - \$200 million	25%
Over \$200 million	30%
	35%



**The Indiana Gaming Commission would like to thank its summer interns, Gregory Touney and Kelly Burkhart (both pictured here with Governor Mitch Daniels), for their contributions toward the creation of this report.**

**Photo credit for all mixed martial arts pictures: Ronni Moore.**

## Indiana Gaming Commission

101 W. Washington Street  
East Tower, Suite 1600  
Indianapolis, IN 46204

Phone: (317) 233-0046

Fax: (317) 233-0047

<http://www.in.gov/igc>